INSIGHTS

INTERNATIONAL MEDIA MANAGEMENT

DISNEY'S SUCCESS STORY

AND THEIR STORYTELLING

5G IN INDIA

"I predict that the 21st century is going to be the Indian century."

JEFF BEZOS

APPLE'S DARK SIDE

DESIGNED IN CALIFORNIA — MANUFACTURED IN CHINA

PERFECT MATCH?

The RTL and Gruner + Jahr Story





IMPRINT

Study Program: Media Management / Media Economics

Class / Course: International Media Management

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DISCOVER INTERNATIONAL MEDIA MANAGEMENT!

The idea is quite obvious. Anyone studying "Media Creation & Management" as part of an international minor program should not just learn about international management topics and international media markets in theory, but also engage in their own media project as part of an international team of students – in this particular case, writing and editing as well as layout and production of a magazine on the topic of international media management.

This is exactly what 50 students of the International Media Management class did during the winter term 2022/2023. And the result is the magazine you are now holding in your hands. The students looked at topics related to international media management from various perspectives, analyzed markets and dealt with international digital and media companies – sometimes using a U b U [Y a Y b h h c c g ž g c a Y h] a Y g] b sometimes in an entertaining way. The result is a magazine that is directed at students as well as lecturers and those responsible for international exchange programs at universities.

8] X h Y ghi X Y bhg WUhW\ mcif] b information about the minor program "Media Creation & Management" at Stuttgart Media University (Hochschule der Medien) and the idea of studying in Stuttgart in this magazine or online with the top QR-Code on the

Kind regards and see you in Stuttgart.

Yours

Uwe Eisenbeis

PROF. DR. UWE EISENBEIS

Dean of Studies, Program Media Management

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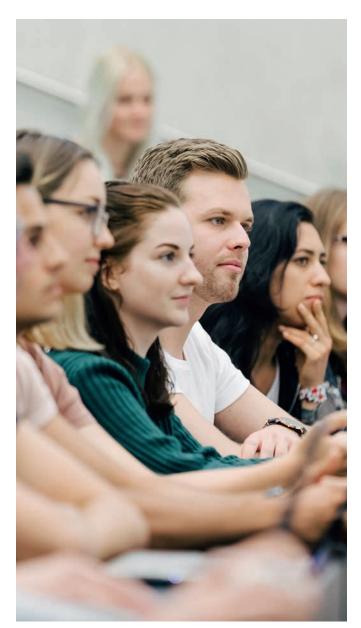
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FROM MEDIA LOVER TO MEDIA EXPERT

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Do you want to learn all there is to know about the world of media and have a great international experience? Perfect, you're in the right place - welcome to Hochschule der Medien! The HdM is a state university (sponsored by the state of Baden-Würtemberg) and trains a wide variety of media specialists. There are currently around 5,500 students enrolled with us - you could soon be one of them!





Since September 1, 2001, it has combined the know-how of the former Hochschule für Druck und Medien (Hochschule der Medien, HdM) – a traditional training center for printing and media technology – and the Hochschule für Bibliotheks- und Informationswesen (HBI) into one place full of exciting content.

The HdM has partnerships with more than 120 universities worldwide, c Yfg '] bhYfbUh] cbU' XY[fYYgž'UbX'aU] MUS+ partnerships with universities inside and outside the EU. From a variety of English language minor programs, our exchange students can choose established courses - according to their own personal preferences.

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WE ARE THE HDM!



H\Y'V] ayX]U'kcf`X

From media lover to media expert – we cover all media areas that might interest you. From printing to the Internet, from design to business administration, from library science to advertising, from content for media to packaging technology, from computer science to information science to publishing and electronic media. At the HdM, no a Y X] U $^{\circ}$ k] g \backslash Y g $^{\circ}$ f Y a U] b $^{\circ}$ i b Z i $^{\circ}$ $^{\circ}$ Y X $^{\circ}$ $^{\circ}$ projects, and enable our students to become true team players and solve practical challenges together.

5 ` c b [` k] h \ ` a c X Y f b ` ` Y Wh i f Y ` \ U ` ` g ž ` k Y ` and facilities, such as our own TV and radio studios, printing machines, and media labs, so you can truly dive into the world of media. In addition to its media expertise, the Hochschule der Medien unites a mission statement that stands for values such as appreciation, innova-KtYon, tWerantelaborydiversity, Wilmong of the risk] h \ ` \ U b X g ! c b `



LIVING IN STUTTGART

WHERE TO START?

Mc i ' k U b h ' h c ' g d Y b X ' U ' g Y a Y g h Y f ' U V f en but don't know where to live during your time in Stuttgart? Since b X] b [' U b ' U d U f h a Y b h '] b ' h \ Y ' [f Y U h e i] h Y ' X] Wi ' h ž ' k Y ' g h f c b [' m ' U X j] g Y Studierendenwerk Stuttgart owns and maintains several student dormitories in the greater Stuttgart area. Most of our exchange students are usually accommodated in the dormitories at Filderbahnplatz in Stuttgart-Möhringen or in one of the dormitories in Esslingen. The university can of course be quickly reached by public transport.

Filderbahnplatz

Filderbahnplatz 31-37 70567 Stuttgart-Möhringen

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E-Mail: SB-Filderbahnplatz@sw-stuttgart.de

www.studierendenwerk-stuttgart.de/wohnen/wohnanlagen/filderbahnplatz

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www.studierendenwerk-stuttgart.de/en/accommodation/dormitories/rossneckar-i

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E-Mail: SB-Rossneckar1@sw-stuttgart.de

www.studierendenwerk-stuttgart.de/en/accommodation/dormito-

ries/rossneckar-i

Together with your other application documents for the HdM, you will receive a short and practical guide for applying for accommodation from the HdM Exchange Team. Since the HdM does not have its own dormitories, we are part of this city-wide accommodation network. Therefore, apply as soon as possible and within the given deadline.

More information about the application here: https://www.hdm-stuttgart.de/en/prospective_students/academic_programs/exchange_programs/accommodation



THE MINOR PROGRAM

A 9 8 = 5 7 F 9 5 H = CA5B5; 9A9BH

As an exchange student you are able to choose from a variety of English-taught Minor Programs. Each Minor is a one Semester long set program and consists of 30 ECTS credits. These 30 ECTS are distributed over seven courses, which are taken during the semester. The Minor Program Media Creation & Management gives international students the opportunity to gain inside knowledge in creating and WUd]hU`]n]b['aYX]U"' Z'mci'UfY'] business, if you want to be creative whilst learning more about operating media services, and to invent new business models - Media Creation & Management is the right program for you.



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bh Y f b U h] c b U ` ` A Y X] U ` A U b U Y a Y b h X p H f] 9d # H6 Ch i X m ` D f c ^ Y W h p ` & ` 9

agement framework to media and technology markets and compathe real media world of Germany or a variety of hands-on projects perspectives to analyze, understand and apply to international/global markets.

b]Yg"'H\Y'ZfUaYkcf_'dfYgYbhYX'Xiafrqlubd[the`unYveNdrityi.fYg'k]```fY YWh'jUf]cig'

The goal of this module is to gain entrepreneurial experiences – during this course you will develop an innovative idea and turn it into a fgh Vig]bYgg acXY`"

8]] h U ` · A U f _ Y h] b ł · p · * · 9 7 H @vork. This will consist of a mixture of lectures, seminars, project work

The module provides students with a basic knowledge of marketing in general and media marketing in particular. This course can **only** be selected in the l g i a a Y f g Y a Y g h Y f "

bh Y f b Y h ' U b X ' 8]] h U ` ' A Y X] U ł ł ' p ' * ' 9 7 H G

This class is designed for students who want to understand the background of digital business models and are motivated to actively conduct a digital business project. The students will participate in group In addition, it is possible to participate in a German course to improve German language skills.

Important: 1 ECTS credit normally equals approximately 30 hours of

and independent study. Please note that it is NOT possible to pick and a]I'WcifgYg'Zfca'X] YfYbh'A]bcfg"' our Minors, we expect students to have a language level of B2 or higher in English (non-native speakers need to include proof of language dfc W] Yb Wm '] b 'h \ Y] f 'Udd `] WUh] cb 'Xc Wi a

Find out more about the minor program at

https://www.hdm-stuttgart.de/en/prospective_students/academic_ programs/exchange_programs/my_studies_at_hdm

kcf_g`k\]W\`U]a`hc`XY`]jYf` fgh!MoUibXWUYbb`hfbYXd'fhY\bY`i]fb]ZUc`f`aYUIhd]Ycfb]`YZbcWfY`gh"\`Y` l This course can **only** be selected in the ł ł k] b h Y f ˙ g Y a Y g h Y f "

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This module is a practical course in which students advance their own media project. There is a choice of either a television or radio production.



DISNEY AND VALUE BEYOND CONTENT

The Walt Disney Company is a media company known by every child. They inspire the world with its wide range of entertainment content and continually are successful in many countries of various cultural X] YfYbWYg" 'Hc[Yh\Yf'k]h\']hg'giVcgh]X/]fUgf2]Vcgf"Udj3X,\U'Y]WbYgJj88]UjbXnjn'YgYUJ `YUX]b[`X]jYfg] YX`]bhYfbUh]cbUcreating entertainment experiences for everyone but is mainly focused on the target demographic of children and families. In total, The Walt Disney Company along with all their subsidiaries had a total f Y j Y b i Y ' c Z ' * + " (%, 6 '] b ' & \$ & % "

 $< C K \cdot 8 = 8$ G I 7 7 9 G G

Starting in 1920 as a cartoon studio, for over 100 years Disney has evolved into a global company with branches in many industries and regions. Their strategy is based on consideration of a broad, complex and evolving range of environmental, social and governance issues. These priority issues are in turn addressed in their annual report of Corporate Social Responsibilities (CSR) and in their corporate policies and practices.

Full name:

Specialized in: Computer animation and CGI (Computer

Headquarter: Emeryville, California (US)

Founded:

Since 2006: part of the Walt Disney Company (in

Pictures Group")

: Uaci q Toy &tody, .Finding Nemo

Awards: 12 Oscars In part, this large presence in the global market also results in challenges like cultural-linguistic challenges. Some symbols are only known within one cultural group and would not hold the same relevance to

a` YaXg] UWU Yo blo hc Yh f dV fY] gy Yf "c U X kW U gy by " UX WV fX q gw Gy 'h YY X Y 'h \ in every country.

: cf ' Y | U a d ` Y ž ' W Y f h U] b ' `] b [i] g h] W ' g Y e i ' languages. Some words in jokes and the like are often not translatable. So, studios under Disney are at the discretion to change aspects to

 $\stackrel{\text{h ` h ` Y ` g,hcfmh Y ` `] b[` cb ` h ` Y ` g Wf Y Y b ` hc}}{<=G}$

566H93H15@ GHCFMH9@@=B;

 $8iY'hc'h\Y'Wi`hifU`'X] YfYbWYg']b'Wc$ a geocentric focus into their transnational strategy. This is seen in the b U`` Wi h g ` c Z ` g W Y b Y g `] b ` h \ Y] f ` Riley's dad tries to feed her broccoli in the US version, however, in Japan broccoli is considered a tasty treat. Since movies are about portraying emotions in a believable and comprehensible way, children's aversion in the Japanese version is therefore directed against green peppers to communicate Riley's distaste for vegetables better.

44

The mission of The Walt Disney Company is to entertain, inform and inspire people around

h \ Y ' [` c V Y ' h \ f c i [\ - h \ Y d U f U ` ` Y ` Y X ' g h c f m h Y



The team behind Zootopia animated various animals' representative c Z $^{\circ}$ U $^{\circ}$ f Y g d Y Wh] j Y $^{\circ}$ Wc i b h f m $^{\circ}$ Z c f $^{\circ}$ h $^{\circ}$ Y USA and Canada, the audience sees a moose, a tanuki in Japan, a koala in Australia and New Zealand, a panda in China and a jaguar in Brazil.

9 A 6 F 5 7 = B; 7 I @

At the forefront of global entertainment, Disney is a leader in Equity, Diversity and Inclusion (EDI). Authentic storytelling in their entertainment experiences and products are integral to their mission as a company. Their transnational approach with a centralized international strategy is adapted for a market and carried out by directional leadership within each territory; hence adapting company standards h c $^{\rm T}$ X] Y f Y b h $^{\rm T}$ f Y [] c b g $^{\rm T}$

In retrospect, Disney's worldwide success is due to their eye for detail, HkJ\'Yd fYY g Ybb Hh\'Yd f g Wc ta a] th a Y b Yh h c a U X U th h Wi every person in the world can experience and understand the magic.

H\Y'] b g h U b h g i WWY g g c Z 8] g b Y mŽ - WU a Y tion, which then evolved into the company consolidating its media and entertainment brands into the Disney Media & Entertainment Division DMED).

The never-ending wheel of interlinked businesses allows for Disney to buy or create IP that they can then produce, distribute, promote and merchandise. It is precisely the anchoring of this resolution in the corporate strategy that leads to their success. In creating premier content, Disney has created value beyond the limits of content and so-

`]X] YX'h\YagY`jYg'Ug'U'[`cVU`'dckYf'



THINK GLOBAL - ACT LOCAL

JC; I9; =G: 6F958=B; A5BH@=B; H < 9 A 98 = 5 GHF 5B99MF9DF9G9BH5H = C BA C @ 8

 $: cf`XYWUXYg\check{z}`Jc[iY`\setminus Ug`VYYb`U``YUWo\gute Pojrtbgal,hthe Yhigh ZestUogrichuljatedbp ùdjlidat Khihi og fannf Who gue fran-Yf]b[$ readers a unique perspective on the latest trends and styles. But the magazine has also been a leader in international media management. Through a strategic approach to its global presence, Vogue has been tion of the magazine is tailored to its local audience while its global readers enjoy a diverse range of perspectives and experiences. At the heart of Vogue's international media management strategy is its netk c f _ ' c Z '] b h Y f b U h] c b U ` ' Y X] h] c b g " ' bYYXg'cZ']hg'fYUXYfg\]dž'c Yf]b[' and customs. In part, this is achieved through local editorial teams.

chise in Europe, serves as a leading example in Vogue's commitment to diversity through its international media strategies. Recently featur-] b [' D f Y W] c i g ' @ Y Y ž ' h \ Y ' f g h ' 6 ` U W_ ' d ` i g ple of color in fashion. Vogue Portugal has continually sought to push boundaries and challenge beauty standards, creating an environment of innovation, inclusion, and acceptance in a historically white-domi-9nletterd/\industrixy]. Arct]ngc ats the gonly knotguje framth is a with ac dedicated g d Y W] We continued the platform birthold digital platform, it how majizhod the presentate Wi h of minorities in the fashion industry, allowing for more excellent representation and more visibility in the mainstream.



Creating an environment of inclusion and acceptance in a historically white-dominated industry, more opportunities for minorities to establish themselves as legitimate voices in the fashion world and gain respect within the industry. Lastly, it creates a platform for black women to share their stories and experiences, which can help to dismantle the negative stereotypes and discrimination that black women have faced for so long.

editions, the Arabian issue is sharing these tips for Ramadan and Eid. Vogue China and Vogue Mexico recently launched campaigns to celebrate emerging local fashion designers and are thus increasing the reputation of their fashion markets and design(er)s. So you can clearly see that this diversity is having an impact - in Vogue's success in the fashion world through connecting people.

VOGUE

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Despite being one big brand, their strategy allows them to speak to Uh `\YUfh" K]h\`h\]g `WcbWYdhž`h\-Ymthelfontenethey Crejate [throtighouf threign kilobballonga]nization.UVogxKe:X]j Yf sity. That is immediately noticeable when comparing the covers of different Vogue editions. Showcasing models that are representing the publishing country, its readers, culture, or even religion. But Vogue isn't only using their covers and pictures for representation - it can also be found within the articles or campaigns of the magazine. While mci ``acgh'`]_Y`m' bX'7\f]ghaUg

8 = J 9 F G = H M' = B' G F

Despite Vogue's international focus and orientation, "local" remains as the guideline in everything they are doing - true to the motto "think global, act local". That explains why Vogue is always aligned to the host-country that it is being published in. The magazine is taking the country's culture in consideration, as well as representing its people and their interests. To do so, the brand is working with in-countryteams for each market. These teams are acting as representatives of the host-country and usually consist of local journalists. That facilitates the engagement between the brand and the audience. Accordingly, the magazine is successful all over the globe and able to serve

of backgrounds, cultures and views. They believe in equal treatment and equal opportunity. The goal here is to promote inclusion by en-

> is orienting its future to the current trends all around the world. For example, the target group tends to be oriented to the present ideal of beauty, which Vogue also pursues. The mission is to show the reader what will happen next by showing fashion. Vogue always wants to VY] b i Ybh] U \check{z} XY bYg h Y Wi h if Y c Zrzelewagnke]cb'cf'VYUihm'h]dg']b'kYghYfb



AXEL SPRINGER SE

FCA DF = BH A 9 8 = 5 HC 8 = ; = H 5 @

The shift that happened from print media to digital media had an im-Digitalization has opened various doors for internationalization to take place and happen more rapidly, which is why both digitalization and internationalization are connected to each other. A company that the success story of the company started right after the CEO decided to shift from print media to digital media, as they were able to expand

Around the mid-1990s, the internet and all the technologies that came with it made a massive change worldwide. In the media industry, digitization proceeds with particular radicality and speed. Therefore, in the past, media such as newspapers were mainly consumed only in print. Nowadays, content is played out on far more digital platforms. This made it possible for information to be published easily as well as received on mobile devices regardless of the location and time.

= B H 9 F B 5 H = C B 5 @ $H = CB \cdot GHF5H9 : M$

In 2015 Axel Springer took over "Business Insider". This acquisition represented a further milestone in the digital transformation. It helped to expand the journalistic portfolio in the English-speaking world and to grow further with innovative digital journalism. Axel Springer SE is already active in more than 40 countries, meaning that it follows a consistent and strong internationalization strategy. The key strategies are market leadership in the German-speaking core business and internationalization and digitization. These strategies were applied differently on each medium due to the following reasons:

Axel Springer stepped foot in the international world much later than a Y b g Y 'Y Y Wh' c b 'h \ Y '] b h Y f b U h] c b U `] onthlehc]broplanieg, blufe bloth Me f[earn of three fact that toget transfer w/fcn av obs-U b] Y g " paper headlines to the foreign world would not lead to a success. Newspapers formed the main source of income for the company, which is why the company held on to a locally coordinated market licensing their titles for years before they introduced the international strategy. The Titles of the magazines were also reformed and edited k] XY`m`] b`X] YfYbh`fY[]cbg`U```cjtYofnatdmt\herlocklonafrketXconditions. Some of which are now available in 30 countries. This is an example of using a global strategy regarding their magazines. Axel Springer started incorporating more internah]cbU`]nUh]cb'hc']hg'ghfUhY[m'UfcibX They were able to successfully found various subsidiary companies in X] YfYbh' Wcibhf] Yg'giW\'Ug'GdU]bž': f European countries as well. The company decided to play it safe when they entered the foreign market outside the print area. It happened gradually and carefully through participating in the international job exchange Stepstone until they were able to own 100% of it. Keeping in mind that the publishers of each country followed a multinational strategy in which they produced relevant media to the corresponding country.

> In conclusion, it is clear to say that Axel Springer is a perfect example to show how two aspects can be strongly interdependent, and that h\Y'giWWYgg'cZ'cbY']aaYbgY`m']b iYbWY ghfUhY[]Yg'kYfY'igYX']b'X] YfYbh'Wci the same, namely to expand Axel Springer internationally and digitally. $H\setminus Y \ X \] \quad Y \ f \ Y \ b \ WY \ Y \ V \ Y \ h \ k \ Y \ Y \ b \ Y \ U \ W\setminus \ \ a \ Y \ X \] \ i \ a \ \ f \ Y \ \epsilon$ Lastly, the importance of the medium depended on the income it generated. The more important the medium, the more caution was taken regarding strategy changes.





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To get a further look into the company Axel Springer, it is useful h c `] b g d Y Wh ` U ` ` ` Z c i f ` U f Y U g ` h \ Y m ` \ U j Y . ` B Y k g ` A Y X] U ž ` 7 ` U g g] Y X g ` A Y X] U ž ` Marketing Media and Services/ Holding.

7 @ 5 G G = : = 9 8 G A 9 8 = 5 '

; YbYfUh]cb'cZ'aU]b'fYjYbiYg

B 9 K G A 9 8 = 5

Financing through paying readers and advertising. In Germany, News Media is their most known medium, as the "BILD-Zeitung" is considered to be a quite prominent and popular newspaper.

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A 9 8 = 5

Generation of main revenues from reach-based or performance-based advertisers.

Idealo is the best-known portal for product search

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dia. In July 2006, Axel Springer took over 75% of Idea
lo. Today, Idealo is an internationally operating com-

G 9 F J = 7 9 G # < C @ 8 = B;

The area of Services/Holding includes Group Services, which also include the three domestic printing plants, and holding company functions. Due to the fact that Axel Springer is also a parent company of other comY `pXniesc ZI thar Venue's this boinparay Ynakes, are added together.

dUbm'k]h\'acfY'h\Ub'*\$\$'Ya<mark>l`cmYYg'UbX'\][\'dfc h"'</mark>

INTERVIEW PROF. DR. EVA STADLER

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Hello Ms. Stadler. You are the director of the Minor Program: How did this come about and what made you decide to take on this position?

"Prof. Dr. Nils Högsdal built up the Media Creation and Management minor and when he had to stop after the start due to other commitments, I found it appealing to continue the program and make it known, as I personally very much appreciate the international exchange with partner universities."

What is special about the composition of the program's courses?

"Our incoming students have courses from all the main areas of the media business program, so at the end of the semester in Stuttgart you have completed business modules as well as made a production and accordingly acquired creative skills."

What added value does the HdM expect from the exchange with international students?

"Every incoming student brings their own story with them, which can be enriching in many ways - on the one hand, in the intercultural exchange that takes place bilaterally in the study program and at the university. But also in the individual lectures, when there is an exchange about economic perspectives from the incoming students' countries, or in the creative production process, where people inspire each oth- Y f $^{\circ}$ V Y WU i g Y $^{\circ}$ c Z $^{\circ}$ h \ Y] f $^{\circ}$ X] Y f Y b h $^{\circ}$ Wi

What is the added value for the foreign universities when students come back with the experience they gained at HdM?

"The foreign students have broadened their horizons through the intercultural experience, have learned new perspectives on economic and creative issues, and in the best case bring these into the modules at their home universities."

Every incoming student

Vf]b[g'h\Y]f'
k]h\'h\Ya"



Prof. Dr. Eva Stadler, Director of the Minor Program

Why shouldn't students pass up the chance to take the minor program and spend a semester at HdM?

C b 'h \ Y 'c b Y '\ U b X ž 'h \ Y 'A 7 A 'd f c [f U a 'c have a business focus at their home university the opportunity to try out their creative skills, and on the other hand, it gives students of creative disciplines the chance to learn about a business perspective.

This makes the minor program the perfect complement for students

of business and creative disciplines. In addition to the professional haspetts, incorning students conxegnto contact with a foreign culture and learn the language in a mandatory German course.

In addition, a semester at the HdM is enriching for every incoming, as they will be immersed in the media-creative culture of the HdM and have a great time with buddies and fellow students."

STUDENTS CHOICE

H < 9 HCD! %\$ GCIF79G : CF = BG = ; 5 B 8 G H 5 H = G H = 7 G K = H < HF9B8G' = B H 9 F B 5 H = C B 5 @ A 9 8 = 5 A 5 B 5; 9 A 9

Pathmatics

This database provides the analytics and insights behind digital marketing across all main social media platforms as well as streaming platforms. It is commonly used by many international corporations operating in the largest digital spending regions in Europe, North America and Australasia. (https://www.pathmatics.com)

Dataxis

Regarding more traditional media types, this database provides market intelligence insights across TV, Radio, Video Games, Sports, Cinema, Newspapers and Magazines. Covering a vast range of countries, this is a useful source for the international media industry. (https://dataxis.com)

NASDAQ Data Link

H\]g'gcifWY'dfcj]XYg'XYgWf]dYMMjnjYm"ZbfucbaW]U`'UbX'YWcbca]W'XUhU'X]f international stock markets. This is a valuable source to understand global Wc b g i a d h] c b ' V Y \ U j] c f '] b ' U ' e i U b h] (https://data.nasdaq.com)

Statista

Statista provides visualizations of statistics in a multitude of industries, ranging from demographic analysis to future trends within markets. Over 23,000 organizations utilize this source, demonstrating its reliability and relevance - also for international media research. (https://de.statista.com)

Mci; cj

Mci; cj 'dfcj] X Y g 'a U f _ Y h 'f Y g Y U fh \{\}\C b X\{\}\} a variety of industries. Providing what they call "living data" which is characterized by its regular updates throughout time and around key events and incidents such as the pandemic. (https://business.yougov.com)

Trend Watching

TrendWatching is one of the world's leading consumer trends companies. A Trend intelligence platform, as well as presentations and workshops, are Uacb['h\Y'gYfj] WYg'UjU]`UV`YYf"'', B\$Y\$h'a]clfžY'' WcadUb]Yg'UfY'Uacb['h\Y'aUbm'bg[]"[b] WUb (https://www.trendwatching.com)

F 9 7 A 5

RECMA is the only independent organization that publishes a global range of media agency notation reports. RECMA delivers strategic intelligence capabilities to the world's top 500 marketers to aid in agency sourcing and decision-making. RECMA gathers and analyzes information from over 1,400 media agencies in 90 countries. (https://www.recma.com)

CB Insights

CB Insights keeps you informed about the latest technological develop-Y Xnents, bmXarkexs,]bu[siMegs/m]bd/els, and eInterprised. Tih'ey comb through the world's largest technological database to assist you in identifying the game-changing markets, technologies, and business models. (https://www.cbinsights.com)

Media Landscapes

The platform provides expert summaries and analyses of the state of media in 54 European countries as well as its neighboring states. The country dfc `Yg'UfY'gi]hUV`Y'Ug'U'VUg]g'Zcf'Wc (https://medialandscapes.org/)

AppAnnie

] b [$^{\circ}$ U $^{\circ}$ Wc a d $^{\circ}$ Y h Y $^{\circ}$ d] Wh i f Y $^{\circ}$ c Z $^{\circ}$ h \fY $^{\circ}$, a caV]] $^{\circ}$ Y) $^{\circ}$ cYt apps and thousands of websites. (https://www.data.ai/de)

THE GLOBAL **GAMING INDUSTRY**

< = GHCFM'5B8A 9 B H C

The video gaming industry as we know it today constitutes one of the V] [[Y g h ' U b X ' a c g h ' d f c `] W' a U f _ Y h-g cial data, just in Germany, the revenue generated by computer and video games and related hardware increased by 32 % in 2020 - compared to 2019. And regarding worldwide data, the global game industry is expected to exceed \$200 billion in revenue this year, having the biggest growth in the mobile sector, which will surpass \$100 billion.

6 i h ' \ c k ' X] X ' h \ Y '] b X i g h f m ' a U b U [Y ' with a little insight on the history and evolution of video games to get %- * \$ g ž ' a c f Y ' j] X Y c [U a Y g ' k Y f Y ' V Y] b [`]_Y' GdUWYkUf° 'fl%-*&Łž'Vih']h' commercially available video console was released: the Magnavox Odyssey. It was also in the 1970s when the Arcade market exploded, with the release of the video game "Pong!" in 1972. From then on, the gaming industry started to grow more and more, with several famous the Nintendo NES and its respective superstar game Super Mario

@C65@

All these games and video consoles were produced locally by their respective studios, having only small teams with few people working in them, but today the whole mechanism has changed. Nowadays, as we will see later in the article, due to globalization and the appearance of newer technologies, several studios work and develop their projects g]ai`hUbYcig`m']b'X] YfYbh'dUfhg But why exactly is that internationalized process of game development now in use? Well that of course is not the only way games are made today. There are a lot of small studios or even single people developing very good and successful games. But today we will focus more on the industry giants and why exactly this international process

Assassin's Creed Valhalla was developed by 17 studios worldwide. While the main development was led by the globe were also a very integral part of the development. For example, the Viking Longship Gameplay was mostly developed by Ubisoft Singapore since they

С

One of the most important pros is the parallel development process. Mci 'Wci `X' WcadUfY'h\Uh'hc'h\Y'WUf'Ug companies like Mercedes, BMW, etc. But it gets even more compli-[UaYg'UbX'Wcbgc`Yg'VY]b['fY`YUgYXcathod\afidcnntofe\parailleth in thn\a\gamming\$blepveldtphtore\fit. It v\$oqldzbe\lik\be_Y'_Y' U'WUf'UggYaV`m'`]bYž'Vih'h\Y'WUf'[Yh 6 f c g if l % - ,) Ł ic f iG c b m g iD iU mG h U h] c b and l 2% asse(mbled engine at the same time. Because that is how mod-

DF'C'G'.\]5BB3.@7CBG.

ern games are developed. While the graphics team works on maybe pmething like a new biome or terrain for a certain level, another team mrks on to character models used in that level, while a third team works on the quest that is played in that level and all these processes happen at the same time. This sounds of course very complex and X] Wi`h'hc'aUbU[Y'UbX'h\Uh']g'cbY'cZ [U a Y ' X Y j Y ` c d a Y b h " ' Mc i ' b Y Y X ' U ' j Y f m ' g h cess to make this kind of production method work. On top of that, you U`gc'bYYX'U'`ch'cZ'aYYh]b[g'UbX-'W\YW] ent project teams. Because even if a lot of teams work on the same game at the same time, they do this while having almost no personal contact to everyone else working on it, since those teams work in a very specialized environment.

cZ'h\Y'kcf`X"

c Yfg'U'`ch'cZ'dfcg'UbX'Wcbg'hc'h\Y'dfcXiWh]cb'dfcWYgg"



Of course, this is another pro of this production method. Those teams high-quality output. But at the same time this also increases the alh\Y`XYjY`cdaYbh`hYUag`]bhc`cbY` logistics work and that of course only gets more complex since those $% \left\{ 1\right\} =\left\{ 1\right$ teams work in the international world. And of course, mentioning the international part, this includes problems every company faces that is working in international teams. Huge companies like Ubisoft have production teams on every continent of the world and in over 30 countries. They must adapt to a globalized organization model an internat-

ional standards that are used in every studio around the globe, while UfcibX`h\Y`[`cVY`ZcWig'cb'jYfm'X]tthWestamhebsthmeblagedtcYttMcMalgethedoZcalvhroNkYcultu[reUaandYräational]_Y` U'h Y U a'h \ U h'g d Y W] WU``m'k c f _ g'c b'st&ndaMd\f sehitul \addricaZunYtt\f.Büt fonYe'væryZimphor\san\t 'pr[p \undersha=U b X' c b `m 'c b 'h \ U h " 'H \ U h 'U ` c k g 'U '` c h 'diaZnal gaachaY oMaye lub þm]emit YhaXs o vær co tWeir gin tærnattildan all colon palmiets gis 'U 'j Y h\Uh'h\Y' dfcXiWh'WcXY ']g'ib]jYfgU` fYUXm′aYbh]cbYX′cf[Ub]nUh]cb′Y cflhj"U]HcU'VWcYa'V]]bb'YX′]U`Y`f'Yhb\hUh'U]bg[ïaUllЖYg-"WhbX′. b lung langularge is tuther sanxei in Nervery hattion Yangdie very langularge cTZis pxo] [] h U ` c Yfg'U'`ch'cZ'jU`iY'VYWUigY'mc-i'bYYcess and the language barriers, at least in terms of production, do not really exist. To summarize this, the international development process is a highly skilled, highly organized and complex work environment. ch\Yf' Y`Xg'cZ'kcf_"

1958 $H_b 9 B_b B_b = G_{ck} \cdot i_{fc} C_b F$ gyaV` developed by **ONE** physicist $g \cdot dU$] $bhYXž \cdot [Yhg \cdot U \cdot b]g \setminus YX \cdot]bhYf]cf$: = F &delo game ever

1972 DCB; One video game studio: Atari

5f WUXY; UaY

[[Ygh'Wcbg'cZ']bhYfbUh]cbU f i Whi YX'UbX'cf[Ub]nYX'dfc cb.**20.18**hUhig'cZ'h\Y'X] Yf _! i d g ' **RED DEAD** F 9 8 9 A D H = C B 3000 developers WORLDWIDE (* · A = @ @paies Bold

2020 5 G G 5 G G = B %GJ 5 @ < 5 @ @ 5 developed by 17 studios **\$1 Billion** franchise

5G - INDIA IS BECOMING A **SERIOUS COMPETITOR**

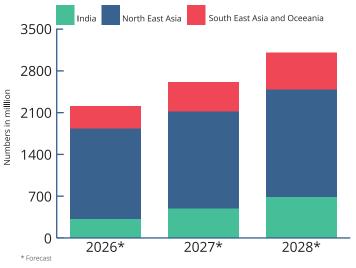
According to Prime Minister Modi, India now has the world's lowest = 'd f Y X] Wh 'h \ U h 'h \ Vata changes of Glodit INR 10 € 0.12 pengjabyte, down from INR 300 (€3.69) per gigabyte in 2014. $\begin{bmatrix} c \end{bmatrix} b \begin{bmatrix} h c \end{bmatrix} V Y h V = b X \end{bmatrix} U b$

India to the top of the global economy and pave the way for a promising future. Therefore the Indian economy, especially drivers of growth like emerging technologies and digital infrastructure, have to evolve. With huge plans to roll out 5G, India is moving towards digital transformation in big steps. This will have a major economic impact, both for the country itself and for its global partners. But how can the expansion of 5G really impact India's economy? While China is leading the 5G rollout not only in Asia but also internationally, India is making promising strides to overtake them in 5G. This new mobile phone standard is expected to cover more than a third of households in India dia is being done in close collaboration with Reliance Jio, the country's leading mobile operator with 413 million subscribers.

"The new India will not remain a mere consumer of > Y ' 6 Y n c g ' g U] X ' h \] g '] b ' & \$ & \$ " ' H \ Y '] a d tekt/Mihofogy/Zouit)villy playYah zalctii/vib rigol@ inc thore dkev@lopment/Matdch U d i implementation of this technology. The country will aspire to play a major role in shaping future wireless technology and related manufacturing."

Narendra Modi. Prime Minister of India

The industry association GSMA estimates the economic impact of 5G in India at \$455 billion by 2040. Additionally, with the ability to access i ` h f U! \] [\ ! g d Y Y X `] b h Y f b Y h ž ' h \ Y 7 h \ b Y k ' Y Wc b c a] W ' c d d c f h i b] h] Y g ' Y g d Y-W] U ` V m * & \$ ' \$ ž ` U Y Wh] b [' c j Y f ` (* \$ ' a] ` ` -] c bologie's tikel augm'enteld vor/virtufabre'alityc. Therefor@the) IT, ind ust Wyfisc g g likely to grow from 7.4% of India's GDP in 2022, to 10% of India's GDP by 2025.



- * South East Asia (11 countries): Brunei, Burma (Myanmar), Cambodia, Timor-Leste, Indonesia, Laos, Malaysia the Philippines, Singapore, Thailand and Vietnam.
- * North East Asia (7 countries): China, Japan. Mongolia, North Korea, Russia, South Korea, Taiwan

ject, it needs many generous investors, which have been found in the form of global players and some of India's richest men. Telecom and the government of Japan are also among the investors in digital infrastructure in India. However, for India's competitors in this area, such as China, South Korea and the US, this could be a cause for concern.



As reported by the Economic Times, India has overtaken the UK to

VYWcaY'h\Y'kcf`X g' Zh\'`Uf[Ygh'YWcb the USA, China, Germany and Japan. Even though the Indian government does not see 5G as a blanket solution for economic growth, it as a prerequisite for innovation and emerging technologies. The expansion of 5G is predicted to have a great future in order to drive India's economy. It is striking that many of the predictions about com-;] j Y b `h \ Y `\ i [Y ` b U b W] U ``] b j Y g h a -Y b phetitik/e/hægss]cp/nbpbl/nbc/YtoXoth/emwoorhid/\pp)pvoger's bloam befindmn]t/beeiln.gliand f c [cjYfbaYbh'UbX'bch'Zfca']bXYdYbXYbh is still a long way to go before the digital infrastructure projects are implemented and many other factors, such as innovative strength, location factors and physical infrastructure, play a non-negligible role in India's economic recovery.

DESIGNED IN CALIFORNIA MANUFACTURED IN CHINA

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Apple has created one of the strongest brands in the world by turning U[U]bgh'h\Y' Ug\]b['`][\hg'UbX' adopting, perhaps even inventing, a branding strategy of overarching and consistent simplicity. That being said, the thought that went into the creation of the brand is not simple, but a 'genius' reaction to consumer habits. According to Finances Online other companies around the globe have since tried to learn from the economic growth, global popularity and power that Apple has manifested, but as it stands, Apple is on top.

Their clean imagery and straightforward text captures the attention of the general public, perhaps because it is so unique to the brand. Nearly everyone, regardless of age, education, or language, can understand and identify their ads immediately. We have all seen these ads at work; a brief slogan follows some short, high-quality visual that sells a lifestyle, a brand, an ease, and maybe even some general coolness. Apple achieves consistency through simplicity. In fact, Apple uses this same principle of simplicity to manufacture 'hype' for their products before they even hit the market. The brand creates a consistent schedule for the release of their products, and never reveals too much about what is to come. Apple focuses on loyal customers rather than perpetual customer acquisition. Using direct marketing, like continual subscriptions, Apple maintains constant contact with their followers and the result is an almost unbelievable level of brand loyalty. Apple aims to create an entire customer experience, rather than a simple transaction. Apple compromises nothing when it comes to branding. All of this would be in vain, however, if their products did not match the high quality simplicity their advertisements boast. any other brand, marketing people call this a unique value proposition $fl \; l \; J \; D \; L \; " \; \; ` \; H \; \backslash \; Y \;] \; \; f \; \; \; Wc \; b \quad \; X \; Y \; b \; WY \; \; \backslash \; U \; g \; \; \; d \; U \;] \; \; X$ prices, never with a discount, and customers continue to buy into the derstands all of the principles of traditional marketing. They introduce awareness through stylized advertisements

5at Dres and @these markets, and always focus on developing a need globally. Also, Apple has a mixed product portfolio, the brands a Uf _ Yh] b ['a] I 'ghf Uh Y [m'h U _ Y g 'U X j Ubh U Wichistrobifition cleazinelsh They]provide the ix growd of cts. Ithough ye be strong it is selling in Apple Stores or others, PR, advertisements and sales promotions. Last but not least, Apple uses two main strategies by pricing their products: premium pricing and freemium pricing strategies. Behind the stylized ads and exclusive membership, however, exists a complicated and dark history. The highly American brand secretly rests on the backs of mistreated workers in China, India, Vietnam, Taiwan and other countries with weak labor laws. Apple targets regions where workers have few opportunities or rights, and pays them the absolute bare minimum to manufacture some of the most expensive Froduces commonly bought in rich western society.

EVERY STORY HAS TWO G = 89G

Laborers are expected to produce rapidly, to the point of exhaustion, or face a disciplinary management team. Though labor conditions are similar in all of their factories, the press recently gained insight into one warehouse in Sugian, China and the reality is horrifying. Hundreds of laborers squeeze through a door that only opens 12 inches, and ghUbX · Zcf · acfY · h\Ub · hYb · \cifg ·] b · gh] causing tangible damage to their eardrums as they breathe noxious fumes and handle chemicals with bare hands. In Addition workers generally make around 2 USD per hour while producing thousands of cell phones sold for 770 USD a piece. Apple has fought hard to hide the real story of their products. By outsourcing these factories to third parties, they claim limited responsibility for the poor conditions. Their UhhYadhg'hc'gh] Y'diV`]W'_bck`YX[Y'] g WU b X U`cf'ci h Wf m'k \ Y b'h \ Y'df Y g g' givings. That being said however, all of this information is public, and most people have been aware of it at some time or another. But in a twisted way, it proves the strength of their marketing strategy: their 5 d d `Y'] g 'UVgc`ihY`m' Wcb XYbh'h\Uhbrandd\s\YopWpluldrYanfd]coYnbinWe's to bbe\bbunght gleYspite`all tjhegconib`]_Y ditions mentioned for the workers. That being said, it is worth noting cthat/ Apphle's Yopn cogn pretitors alne \all usifig signifiandy Xuine Wilhtag prooducef tion methods. We must also acknowledge here that the consumer has W`iV" H\ci[\`h\Y'ghfUhY[m']g'g]-a opòwleiz By]collitin_Jingr to Yourc'hablehA]pipleYprobluttsWitchsgnYers \(\forestart = lowing the institution to exploit workers on unfair terms that disregard dfcXiWhg'h\fci[\'gdYW] W'W\UbbY`ghumhancb'einhgsUf[Yh'b]W\Y'aUf_Yhgž'WfYUhY

HOW NETFLIX CONQUERED THE WORLD

BYh] I ' / ' 7 \] ` ` ' Y j Y f mV c X m' _ b c k g series that no one can decide on. But how did they make it into the bedrooms of over 200 million people worldwide? The story began in August 1997 in Scotts Valley, California. Reed Hastings and Mark Rudolph were about to lose their jobs and needed a new opportunity. A mYUf``UhYfž']b'5df]`'%--,ž'h\Ym DVD rental service. In the early stages users could order DVD's on the B Y h] | ' k Y V g] h Y ž ' f Y W Y] j Y ' h \ Y a ' j] U were done. It was a simple process, and there were no late fees if you missed the return date. This service was a blessing for people without

b 'h \ Y 'V Y [] b b] b [ž 'B Y h] I 'k U g 'U 'a La]Y `b!h] b X c &a J] &b `U fb \WY b z U V i \W c &B &Y tb b rjh I h \ K \b/ b U b \yj X '] founded out of an irritation for Blockbuster's late fees model. Blockbuster was a brick-and-mortar VCR rental company with stores all over the world, and one of their primary streams of income were late fees. After incurring a \$40 late charge, Reed Hastings was not happy. Imagine a world where Blockbusters had no late fees? he thought to himself. Hastings and his business partner, Rudolph, got to work and gccb ` UibW\YX BYh] I " '

While it may seem like a great idea now, only 2 % of American house-match for Blockbuster who relied on the ubiquitous VHS technology. with the American media company Starz, which gave users access to H\] g k U g U a U^cf dfcV`Ya Zcf BYh stretaña abdutut X000] ntooviets thant wennevaluaflable&in\$ L\$fo\$kbutnstherYstmorresk, YfY $Xc]b[igc:dccf:mž:h\Ym:c\YfYX:hc:g\Xnodby\20010\YthaeygsXgnejd\Xdegds Vnittha Disn'eyc LVX0nsydateg NNGVMfParZa-cf:i)$ million. The Blockbuster CEO nearly laughed in their faces and sent a c i b h ž ˙ U b X ˙ G c b m" ˙ @U h Y f ˙ h \ U h ˙ m Y U f ˙ 6 ˙ c V h\Yaˈcbˈh\Y]fˈkUm"ˈGcˈBYh]lˈWcbhk] Lobg YoXj Yhfcž Z W LbW W "BYchg g]Y lg " ೪ Մ. W Xf km c bm" Մ Ս fʻibh] k\Yb'h\Ym'aUXY'h\Y]f' fgh'dfc h"'8J8'd`UmYfg'kYfY'VYWca]b[acfY'dcdi`Ufž'UbX'giXXYb`m'BYh]l'gYYaYX'`]_Y'U'VYhhYf'cdh]cb'h\Ub'

Blockbuster

Blockbuster launches online rental service

Blockbuster

launches Total **Access program**

BYh] | g] [b<mark>&g \$ % \$</mark> XYU`k] h\GhUfn

BYh] I ` ` Ui b W\ Y q ` online streaming **Blockbuster goes** &\$\$, service bankrupt

Don't be afraid to change the

a c X Y

Their user base was rapidly increasing, but only one year later, in 2004, Blockbuster created their own online DVD rental service to go

6`cW_VighYf'`UibW\YX'h\Y]f'HchU`

a free DVD rental if they returned their mail in DVD to a brick-and-mor-

tar store. With this new promotion they were stealing customers from

were looking bad, Blockbuster fumbled the ball, and through a series of bad leadership decisions, they cut their Total Access program,

development to more brick-and-mortar stores. It was around this time

time, and not have to worry about paying extra money?

·UI bW\YX BYF YIY Xh\Y< kU Q N g b f g G Žcb·

Wilhow leadnezyou blhoon te trainbhilir late feels, Whaen Wold dah staykhon tebsave \ Y m

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f Y] b g h U h Y X ` ` U h Y ` Z Y Y g ž ` U b X ` W \ U b [Y X ` h \

h\Uh'BYh] I'VY[Ub'h\Y]f'cb`]bY'qhfYUa

Launch of BYh] I

Blockbuster.

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JETFLIX

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ter all markets at once. They carefully selected their initial markets in terms of geography and culture.

%" 'GhU[Y. '@]hh`Y'Vm'`]hh`Y

of Can\$7.99. Reed Hastings has said that this was "the lowest, most aggressive price we've ever had anywhere in the world." In no time lion Canadian subscribers, which is crazily enough, about 3 % of the model of expansion into countries where the challenge of "foreignlot of experience and became capable of expanding into a diverse set of countries and markets which they did in just a few years.

The second phase involved a more intense and faster expansion. Canada were mostly in Latin America and the Caribbean because of their proximity to North America. The choice of these countries and aUf_Yhg`kYfY`]b iYbWYX`Vm`h\Y`UjU]`UV]`]hm`cZ`VfcUXVUbX`]bhYfbYh` and the presence of customers with purchasing power. In this phase with local strategic providers while growing revenue. Additionally, it involved expanding into more distant markets and was supported by investments in content geared towards the preferences of the geographies and in analytics and big data.

' " ' G h U [Y . ' 8 U f Y ' h \ Y ' W \ U ` ` Y b [Y '

Europe. In 2012 they expanded into the UK, and just two years latby little they conquered all of Europe. Each country had individual challenges, but the streaming service used its combined experience knew what content people preferred and how to reach them through marketing. They also optimized their personalization algorithms for a global audience, adding more languages and expanding their device dUfhbYfg\]dg'UbX'dUmaYbh'cdh]cbg"`` emerging economies, mobile was the primary mode of accessing the including check-ins, user interface, authentication and transmission Y W] Y b Wm"

They also developed relationships with device makers, mobile and TV operators, and internet service providers to improve the mobile expef] Y b WY " ' b ' Y U W \ ' g h U [Y ' B Y h] I ' k c f _ Y X ' BY h] I g 'Y Id U b g] c b 'h c c _ 'd `U W Y ']-b 'n hrankvefts Yn t'N as gyn betbelij. Michoga g' panhon Nan Nach Wichon with Michoga Micon by panhies tho nformage 'h c 'Y b win-win relationships.

BYh] I '] g 'WiffYbh`m'dfcXiW] b ['cf] [] b and aims to produce not just local-for-local, but also local-for-glob-U`" 'H\]g'ghfUhY[m'U]ag'hc'[YbYfUhY'U BYh] I 'fgh'XYW]XYX'hc'YIdUbX']-bhjcYg7hUabYUbXHUg"VYBWYUhig]YI'cgZ''g]ihWgWYagUgb'nWVUgb]'aV]Y'Uh `Uf]h]Yg'hc'h\Y'lG5"'5h'h\Y'h]aYža thirkeYstageœxp¥nfiðhXproče¥sgingpinbw]rhark¥tsgandhitche vhaysYtt'7UbU: strategy is a new approach that can be named "Exponential Globalization". It's a carefully orchestrated cycle of expansion, executed at high Uh 'U` ž BYh] I g 'd cdi` Uf] h m 'g \ e h 'spheèdftocain &vèr-in/tréasking rifuron love Zof colubritXies abMit) odustroim ler X. Xhis U 'a] ` "Exponential Globalization" can be seen as a combination of the wa-7 U b U X] U b ' d c d i ` U h] c b " ' H \] g ' Y I U a d ` Yh Ygf\ZcUk`g`' \gchkf`U\hUYg mmžh`k \\ Y f fY ġ lB Y ḫ h ʃY tl ' Yc lZ h Y f Y] bhYfbUh]cbU`]nUh]cb' WUb' VY'k\Yb' mh]aYYadWYf_Y\bX]gbajlah,YUgbdfflbY`YffghghdfVUm'gY cZ BYh] I g [`cVU`] nUh] cb dfcWYggmarketusigt on WecTbhig appgroban/thbhehpeckthjetro/mpalmy\to/explanfd (Waste)rh] cb U $h \setminus Ub \cdot] hg \cdot WcadYh] hcfg " \cdot BYh \quad] I \cdot \setminus Ug \cdot aUbr$ `]g``Ygg`UWihY"`H\fci[\`YId Utobo\$Ka]ndoqfutw]itb bnobeat7JbUlebUSP&.UHzowe®enK, beca]usle th@ibhajirkbetYX`U` changes so rapidly, their USPs have changed over time. Back in the day, their USP was the ability to stream movies and series. Since then, $\hbox{aUbm' WcadYh]} \hbox{ hcfg' VY[Ub'hc'c Yf'h\Y'g]}\\$ & " ` G h U [Y . ` A c j Y ` Z U g h Y f ` U b X ` a c f Y `] b staYndboggt With its current USP of providing unique original content like House of Cards and Stranger Things.

6 9 MC B 8

b ' h \ Y ' m Y U f ' & \$ & & ' B Y h] | ' [Y b Y f U h Y X ' b Y l BYh] I 'Wcbh] biYX' `YUfb] b ['UVcih'] ab WhYfgb "Ubi] & b "U;] n Uhj]b & WbY "Wbf ccalYfh U.hY] bm[Y'U WcadYh]h]cbž'BYh]l'gh]``'\Ug'h\Y'`U streaming service with 223 million subscribers in the year 2022. But thanks to password and account sharing, 41 % of the users are watching without paying. As of October 2022, the streaming service is worth over \$105 billion, employs around 11,300 people, and has over 17,000 h]h`Yg'[`cVU``m"'9jYb'h\ci[\'BYh]|% 2021, the company is looking forward to a bright future as subscribers H\Y'h\] f X'd\UgY'Vfci[\h'BYh] l'hb[f %-]\$b \\\frac{1}{2} b \\frac{1}{2} [Y`gnzh''ka]U'b`m]'bc[Z''hhc\'YdaU'm]'ba'c f Y WUg\! ck dcg]h]jY YjYfm mYUf UZhYf & Yfž'cbY'] b'hYb'6f]h]g\'\cigY\c`Xoqaus\edUaXh'un\ubbeedbe\tV\walkdcamobuhtofkstjeatm\ning&en\ubbeedtb\tance\text{brouting thit 'man@]hh`Y more subscribers, meaning that 2023 and beyond will likely be slower years for the company. The plan to curb password sharing has led to $Z \ f \ c \ a \ h \ Y \ d \ f \ Y \] \ c \ i \ g \ d \ h \ g \ Y \ g \ c \ Z \ [\ \ c \ V \ Us \ ub] \ scnibbe firs \ \|easy \ ibg \ inh \ fasv \ or \ of j \ c \ of j \ of j \ c \ of j \ of j \ c \ of j \ of j \ c \ of j \ of j \ c \ of j \ of j \ c \ of j \ o$ and Disney+, but this has happened at a slower rate than anticipated. B Y h] | 'cf] [] b U ` 'Wcbh Y b h ' `] _ Y 'Ghf U b [Y f one of the main reasons customers stick around. To avoid subscriber future. One of these ways is the inclusion of video games which is] bh Y f b Y h " '5 g 'U 'f Y g i `h ž 'B Y h] I 'V Y [cUrbentlkn sæt'td] canode fo uct ja SYa im Arr NeetYng balitoz. V] `Y 'Y I d Y f] Y b W Y '

INTERVIEW WITH TWO INCOMINGS

We had the opportunity to speak with two incoming students who are currently enrolled for one semester at HdM in the Media Creation & Management Minor. In the interview, we talked about their motivation to choose HdM and their experiences here.

In the Netherlands I study Creative Business at Inholland University in The Hague.

g`h\YfY`gcaYh\]b `h\Uh`gifdf]gYX :YfaUbm3

The thing about studying in Germany that surprised me the most] $g \cdot h \setminus Y \cdot _b \cdot c \cdot W_] \cdot b [\cdot c \cdot b \cdot h \setminus Y \cdot h \cdot U \cdot V \cdot Y \cdot U \cdot Z \cdot h \cdot Y]$ thing that really took me by surprise because it is something we $X \cdot c \cdot b \cdot h \cdot X \cdot c \cdot B \cdot H \cdot Y \cdot B \cdot Y \cdot h \cdot Y \cdot f \cdot U \cdot b \cdot X \cdot G \cdot Z \cdot V \cdot i \cdot h \cdot Y \cdot f \cdot U \cdot b \cdot X \cdot G \cdot G \cdot Y \cdot i \cdot h \cdot Y \cdot f \cdot U \cdot b \cdot X \cdot G \cdot G \cdot Y \cdot i \cdot h \cdot Y \cdot f \cdot$

<code>H \ Y ` V] [[Y g h ` X] Y f Y b WY `] g ` h \ U h `] b</code> a lot: as something to pay with and for the laundry where in The Netherlands it is only used whenever you take an exam or as proof that you're a student.

K \ m $^{\circ}$ X] X $^{\circ}$ mc i $^{\circ}$ W\ c c g Y $^{\circ}$ h c $^{\circ}$ U d d $^{\circ}$ m $^{\circ}$ U h $^{\circ}$ < X A 3

I chose HdM because of the minors I saw, they really spoke to me and I got very motivated and excited to follow them.



fgh'

hc h \

Trust the process and enjoy

Yj Yf m'aca Yb h_"

K\Uh'Xc'mci'`]_Y'UVcih'h\Y'a]bcf'Km\cWh'g\h'ig\Ym'\kfd]i \\Xh''mbock'\U]h_Y'hc'Xc']b'Ghi<XA3

The part I love the most about my minor now is the creative part in which we get to make either a short movie or documentary.

I'd like to see a lot more viewing points. The views and the sunsets here are pretty and I'll never have enough of that.

K\Uh'UfY#kYfY''h\Y'V] Ygh'W\U``Y&bcYmg3i'\UjY'Ubm'UXj]WY'Zcf'ZihifY']bh

When you come here everything is new and you're all on your own which for me resulted in insecurities coming back and that is something I had to overcome, talk about and deal with.

To them I'd like to say: trust the process and enjoy every moment cause I can honestly say that it is an amazing experience.

 $H\setminus Ub_g$ 'Zcf'hU`_]b 'hc'ig'UbX'g\Uf]b



< Y``c'AUf]Ua"'H\Ub_'mci'gc'aiW\'Z gdYU_'k]h\'ig'UbX']jY'ig'gcaY']b _bck'k\Uh'dfc fUa'mci'ghiXm'Uh'mc

I study New Media Design in Jönköping, Sweden

g`h\YfY`gcaYh\]b `h\Uh`gifdf]gYX;YfaUbm3

' [i Y g g ' k \ U h ' g i f d f] g Y X ' a Y ' h \ Y ' a c g more and longer lectures here than in Sweden.

5fY'h\YfY'Ubm'X] YfYbWYg']b'ghiXm cf'mcif'ib]jYfg]hm#Wcibhfm3

In Sweden, we get taught all we need to for the course then it's mostly self study. We also get more individual assignments in some courses in Sweden.

 $K \setminus m$ X] X m c i W c c g Y h c U d d m U h d d d

It was the partner university that had the most similarities to the program I'm studying.

44

K\Uh'Xc'mci'\]_Y'UVcih'h\Y'a]bcf'mci'ghiXm'f]\h'bck'Uh'
<XA3

Wf Y U h] j Y ' Wc i f g Y g

I like the freedom we have in our creative courses. We get to create what we want.

Adjusting to the long classes and schedules here (especially classes on Saturdays). In Sweden, it's generally more chill.

A U _ Y $\dot{}$ h \ Y $\dot{}$ a c g h $\dot{}$ c i h $\dot{}$ c Z $\dot{}$] h ž $\dot{}$ mc i $\dot{}$ $\dot{}$ Y b $\dot{}$ c n to the table.

 $\label{eq:continuous} \textbf{K} \setminus \textbf{U} \, \textbf{h} \, \cdot \, \textbf{Y} \, \cdot \, \textbf{g} \, \textbf{Y} \, \cdot \, \textbf{k} \, \textbf{ci} \, \cdot \, \textbf{X} \, \cdot \, \textbf{mci} \, \cdot \, \cdot \, \textbf{]} \, \, \underline{\textbf{Y}} \, \cdot \, \textbf{h} \, \textbf{c} \, \cdot \, \textbf{X} \, \textbf{c} \, \cdot \, \textbf{]} \, \, \textbf{b} \, \cdot \, \textbf{G} \, \textbf{hi} \, \, \textbf{h} \, \textbf{h} \, \, \, \textbf{U} \, \textbf{f} \, \textbf{h} \, \textbf{3}$

 $H \setminus Ub_g \cdot Zcf \cdot hU \cdot _]b \quad \cdot hc \cdot ig \cdot Ub X \cdot g \setminus Uf]b \\ = `kUbh \cdot hc \cdot X]g Wcj Yf \cdot acf Y \cdot cZ \cdot]h \check{z} \cdot acf Y \cdot Zfca \cdot U \cdot `cWU \cdot g \cdot dYfgdYWh]j Y \cdot h \setminus Ub \cdot Zfca \cdot U \cdot Zcf Y] \quad b Yf \# hc if]gh \check{z} \cdot Ub X \cdot hf m \cdot hc \cdot g YY \cdot Ub X \cdot YId Yf]Yb WY \cdot Ug \cdot ai W \setminus Ug \cdot = `WUb \cdot VYZcf Y \cdot = ``YUj Y ''$

DON'T TAKE OUR FREEDOM OF PRESS FOR GRANTED

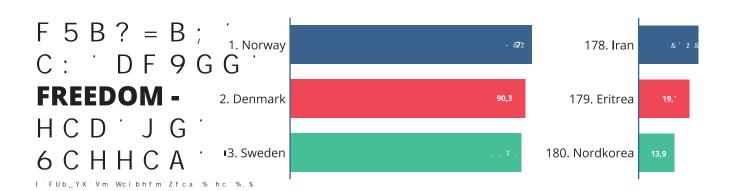
9GD97H=B; 89A69F57M G= H EREEDOM? B G 9

Qatar is known as a strikingly bad example when it comes to freedom of press. Ever since the football championship 2022, the global focus has been put on their inhumane conditions and lack of freedom for reporters. There are many stories to tell about how journalists were treated in this country. According to the broadcast producer DW, a German television reporter wanted to spread awareness of the inhumane conditions in Qatar. He has been arrested by local police and V Y Y b ' e i Y g h] c b Y X ' Z c f ' c j Y f ' %(' \ c i -f lic prosecutor, he has been freed. That is not the only case: According to the German news website Spiegel, a Danish television team has been harassed by local security forces who threatened to take and destroy their camera equipment. After the team has managed to still publish the footage they have made, a Qatar supervisor has openly apologized for the circumstances, probably to save the countries re $dihUh]cb"`Gc`k\backslash Uh`\backslash UddYbg`k\backslash Yb`mci$ to? There are surveillances paid by the government everywhere that count time in jail. The consequences for media companies are hugely restricting. Companies can only be successful when they are not X] g c V Y m] b [`EUhUf g `ibdf Y X] WhUV `-Ynitely not the safest place for news stations if you consider the many risks. But why has Qatar's government allowed these steps? As stated by Amnesty International, Qatar has made laws to ban public critics against their country. Nationals have been imprisoned and forced to "confess" in unfair court cases. Even if someone criticizes the situation of working immigrants it can count as a reason to get imprisoned. People in Qatar have to comply with their laws and count with the consequences.

Tased on a Greent story about press freedom in Qatar and the World Cup, this article considers a comparison with other countries around the world and their press freedom situation. If you have a look at the $\hbox{\tt ZfYYXca`cZ`h\Y`dfYgg`]b`X] \quad \hbox{\tt YfYbh`Wcib}$ gYY ' $h\setminus Uh$ ' $h\setminus YfY$ ' UfY ' UWhiU ` m ' U ' ` ch ' cZh\Y`ZfYYXca`cZ`dfYggž`h\YfY`UfY`U``ch Zcfa'cZ'[cjYfbaYbh']b'U'Wcibhfm']b i of press freedom. Typically countries with the form of democracy are more developed in their freedom of press situation and/or laws than g öthe 5 fär Imsy off govern Men 14s. LA meg sori for that fisch the Idlep en Zen dre Vof Y di V democracy and the freedom of speech and press. One can not really exist without the other because freedom of press and -speech are one of the fundamentals for democracy.

9 B 7 9 G kci`X'\c`X'mcif'WUaYfUg'g\ih'UbX'UffYgh'mci']bghUbh`m"'Mci'WUb'U`gc In question of the country with the most freedom, Norway is the current leader. Reporters and journalists there can actually work freelyUfitorixti ceraszortshiyobandVpholituldal[pirlesksüre). Algkregssions atmod aljttagcks X Y against journalists are also quite rare there. Last place in the ranking

is North Korea. By being in total control of the media and the press and having punishments for consuming other countries' press and information, there is barely any freedom for reporters and the public. Looking at the history of press freedom in general, freedom of press is a topic that is around longer than assumed.



In England's Bill of Rights, the freedom of speech for people of the parthis guarantee was rewritten and from this point, censorship was not a part anymore and freedom of press were partened. So the thought of freedom in speech and press has been around since the 17th Cenhifm" GkYXYb UWhiU` m kYfY h\Y people a way to take part in political debates through law. Because of them in 2016, 250 years of freedom of speech have been able to VY`WY`YVfUhYX"'5bX'GkYXYb'jYfm'aiinWolveddnfthoesehsyktkYms.Zfca'h\Y'ZfYYXca'cZ' press. It was a requirement for their democracy and motivated their people to share opinions and ideas in debates. It was the key for innovation and success.

H < 9 = ADCFH5B7 F 9 9 8 C A ' C : ' D F

opinion and your ideas is important for the fairness and the common well-being in a country. Also it provides fairness and allows a democracy to work. Just imagine: not being able to participate in a demonstration, not being able to post your thoughts on social media and not being able to inform yourself about the news in the world, minorities not having the opportunities to tell their stories and thoughts to give themselves attention. All of that wouldn't be possible without freedom in speech and press. Freedom of your own opinion means publishing it without the risk of getting into jail or having other negative consequences. The EU believes this is so important that they have made sure it is one of their basic laws. Not only Sweden in the EU, but also

better in the past hundred years, China still ranks on the bottom of the press freedom index, according to the Reporters Without Borders. In fact, Germany is on the 16th place while China is only on the 175th d`UWY"'6ih'k\Uh g'h\Y'fYUgcb'Zcf' censorship. In Germany, since the 15th century, many texts and books have been censored. In the 20th century, censorship was more relaxed, only to be strict again during the nazi-regime.

In 1949, it was written down in the constitution on paragraph 5 that `] UaYbh `k Ug `[i Uf Ubh YYX" `H\]g `\ Ud deY/ebryYonXe ha%f bh&Vright]tcbexp%e\$s, theilt op @ilipnl, theVlhYe&bl6nog of theUh Yf ` press is given and that censorship is forbidden. In China on the other hand, censorship is still a daily problem. As a result, in accordance with the Tagesschau, only companies from the state are allowed to distrif loguite jobroalistichnewos the W. longGerfnamy, the national broadcasting h \ Y] f system was also reformed after WW2 so that today it is completely separated from the state. In fact, it is also forbidden that the state is

actively protesting. On top, a lot of journalists get arrested because of their work too. In 2021, as it is mentioned on Statista, 293 journalists were arrested worldwide, 50 out of them in China. Even if no one was prested in Germany, violence against demonstrators and journalists is including the reasons. That's one of the reasons Germany lost some places of ranking on the press freedom index over the past years. GkYXYb'gUk'h\Y'dfc hg'cZ'dfYgg'ZfA/NoltNecraeaso/hUsthatmoöreplewoopleMoongleNtrus/tthehporesshN/Yoreo-'mcif ver an important point of press freedom (at least in Germany) is the right to refuse to testify and the protection of sources as well. Whistleblowers do not risk themselves when they inform the press about critical news, because the press has the right to refuse to name its informants. Otherwise, the risk to whistleblowers would be too great, so they would likely choose to keep the information secret. In China, on the other hand, people risk their lives if they publish certain news. According to the Süddeutsche Zeitung, for example, a doctor who wanted to warn the population about the Corona virus was warned by friends not to publish the news so as not to risk his life.

A big problem of press freedom in China is protesting. If people in

China protest, there is always the chance to get arrested because of

; YfaUbm gUk UbX gYYg h\Y VYbY hg InccoZncluZsio6nyQ/atXarcaad CbirZa, likhe \m\xny oothferYcgugntties io6 Asha, st]ll b 5 g] U] h] g U V] h X] Y f Y b h " K] Y f andk flutteglogy in ZhE phress Xfraceadom] into lex while he are allowed by the source of the phress of thlocal people if they say what they want to say. But also the european countries, who are now on top of the ranking, came from such strict rules in the past. Hopefully, the stricter countries will recognize the dh f \ d g h g \ i (ZY " h X \) Y Y df f Y Y b g V b Y 3 U b X " b y d Y Y W Y [ZU f Y Y K X X countries will maybe have similar rules like the countries in the north of Europe who currently ranks on the top in the future.



KEEPING TELEFONICA FOR THE NEXT 100 YEARS

6975 8 = G 7 C7 C A D 5 B Mž D @ 5 B

Founded in Madrid, Spain, Telefónica is a Spanish multinational telecommunication company. As one of the largest telephone operators and mobile network providers in the world, this company is important to discuss in International Media Management. Operating in Europe and subscription television services (for B2C and B2B).

GHF5 B 8 5 H = C BBHF = 9G

The international brand of Telefónica also has other commercial cial brand used in Spain and Hispanic America, O2 is the commercial brand of Telefónica in Europe, especially in the UK and in Germany. And Vivo is the commercial brand they use in Brazil. So, if you are with O2 or any other of the mentioned ones, you are part of the huge Telefónica group! In the context of globalization and International Media Management it is interesting to have a look into how Telefónica has become a global company.

This is a quote by Mr Álvarez-Pallete, Executive President of Telefónica. The company has a big number of sponsored conferences with international business of the communication sectors to debate about key social and economic issues in the phenomenon of the interna-U b X ' h \ Y ' 5 a Y f] WU q ž '] h ' d f c j] X Y q ' I Y tXonallizatiXon cefitel VeclommYunidatYonsYTdiis, its phospaible involve beldaXisAe funb X ž h \ Y ' %-, \$ g ' H Y ` Y Z Ï b] WU ' g h U f h Y X ' h c ' [U] b 6 m ' h \ Y ' Y b X ' c Z ' h \ Y ' %- , \$ g '] h ' k U g '-Wc a d ` group, giving priority to its company TID (Telefónica I+D) to design ateges associated with technological change - changing the size of h\Y'ghU 'hc'aYYh'h\Y'bYk'WcbX]h]cbg' speed communications than other European options.

In the 1990s the company grew in employees, and in productivity. And] $h \cdot ghUfhYX \cdot hc \cdot c \cdot Yf \cdot h \setminus Y] f \cdot] bZfUghfi Whi$ use them for meetings and conferences. This was possible because VfUbXg`]b`X] YfYbh`Wcibhf]Yg"`:-cfTéle]fóbioga′basbysbaeAnnNorsizvereAcconjnglatobheaulnfd`w]ergaphenNorgafbw/cthaeayf global capability coming from the United States and Canada with Motorola, Cisco Systems, Lucent Technologies, and Nortel. The reason for this global success is because they focused on making a technological innovation, liberalization and globalization in the industry, an open model of relationships with the suppliers, and had high productivity and investment ratios of the operator.

 $H 9 @ 9 : ^{-} B = 7 5 G$ 44 hcXUm']Z']h'\UX'bch'cdhYX'hkYbhm' mYUfg'U[c'hc'[c'cih]XY']hg'VcfXYfg"' = a'hU`_]b['UVcih'U'b Internationalization is a strategic A company prepared for our next

bet that must be made and that

% \$ \$ ' m Y U f g "

29

UbX'hY]f'cdYfUh]cbU'gd]b!csingle unit. As mentioned, Telefónica's beginnings were in Spain and later they expanded especially in the Latin American region. In 2020, Telefónica had market shares of 20 to 30 percent in almost all Hispanic states, and in Venezuela they even reached 55.7 percent.

H\]g'ghUhYaYbh'cZ'>cgÅ'AUfÉU'š`j Uhf\Wing!YD 12/cìYfh W/f fl 7/9 \Ch']c 12/2 &a%,Y''aH]Y``Y]Zd'bb'] UWW/\

they want to invest high sums in the further development of these businesses and devote as many resources as possible to this purpose. Telefónica is thus pursuing a growth strategy in its international, existing markets. In summary Telefónica is a great example of the great potential of expanding into foreign companies. Or as Jose Maria Alva-

IMM INSIGHTS

fYU`]nY'h\Y]f'dchYbh]U`"'H\Y'UWh]f&bp!bbUUbYhW&bgpUpXhg]bcZ&\$\$j,Y.'aU]b'W\Ub[

; c] b ['] b h Y f b U h] c b U ` '

key factor for Telefónica being

 $F95GCBG': CF'H \stackrel{k}{<} 9^{U.h'kY'UfY'hcXUm''}$ 7 < 5 B : 9 = B GHF5H9 : M

Simply said, they have realized that the potential of these countries for further growth is exhausted and therefore want to bring the different Telefónica business structures together, they hope to become market with synergies. In contrast, Telefónica's further expansion in its core markets - Brazil, Spain, the United Kingdom, and Germany appears to be particularly interesting. Although the corporation was represented in 14 countries around the world in 2019,

9 g d Y W] U``m'] b'h\Y] f'VY[] bb] b[ž'-h\Y'g| can countries was a boost for their success, because it was an advan-able to use their international compatible systems and infrastructure. acfY`UhhfUWh]jY`Zcf`]bjYghcfg`Ub RuirthterocnoreV, dYue to thie's Minila thitycof colltur Mesfand an ecedfs Mifcust bornerts \Y $U\,b\,X\,^{\,\prime}\,Y\,a\,d\,^{\,\prime}\,c\,mY\,Y\,g\,\check{z}\,^{\,\prime}\,h\,\backslash\,Y\,m\,^{\,\prime}\,k\,Y\,f\,Y\,^{\,\prime}\,U\,V\,^{\,\prime}\,Y\,^{\,\prime}\,h\,c\,^{\,\prime}\,U\,j\,\,c$ expansion phases. Nevertheless, their latest decision regarding their future shows how they will continue to exploit the potential of their internationalization.

H 9 @ 9: TB = 7 5 %G') ! D C = B H D @ 5 B

= BJ9GHA9BHGFCKH<'=B'?9MH9@9: B A 5 F ? 9 H G

98' A5-B5 A 9 B H ' A C 8 9 @

5 Beat of

< = G D 5 B O£5 A 7 5

H 9 @ 9 : T

THE PERFECT MATCH?

H < 9 F H @ 5 B 8 B9F \check{Z} > 5 < F

Everyone's looking for that special someone: a perfect match that a U _ Y g ' h \ Y] f ' Z i h i f Y ' Y j Y b ' V f] [\ h Y f help us grow and someone to celebrate our successes with - people, animals, and even companies. But how do you know who to choose? Some people have non-negotiables, a list of traits that their partner must have to make the relationship compatible, that they navigate through the dating world with. Here, we'll reminisce on the relationship between RTL Deutschland (RTLD) and Gruner + Jahr (G+J). RTLD is a company that is active in radio, television and streaming, while G+I is a magazine publisher. Here we'll look back on their non-negotiables and how they continue to make their new but successful relationship kcf_" ` H\fci[\ ` h\Y]f ` ^cifbYm ` kY ` \ cif]g\YX']bhc'U'Zcfa]XUV`Y'ai`h the European media industry, and possibly how to recreate that ourselves.

 $K < M^{\circ} H < 9 M^{\circ}$; CH HC; 9H < 9F

Both RTLD and G+J were going through tough times before their relationship began. From 2004 to 2009, private television and teleshopping programs tripled. The oversaturation of the market led to an ongoing economic crisis that left them both wondering: can't I do more? In addition to that, advertising investments were declining, the print market was decreasing, and the magazine market in Germany was someone to stand with them and brave the storm. Luckily, at this time panies the opportunity to pursue new options, including internationalization.

H\] a cdd f h i h] h m] b i Y b WY X h \ Y a h c V matcd s t became increasingly important in correlation with increasing market density patterns. How could they do this? By setting non-negotiables and displacing competitors.

" ' K Y ' U ` ` ' c c _ ' h c ' b X ' g c a Y c b Y ' h \ U h ' k] ` `

H5?9'5K5M

Just remember- conditions will never be perfect in a re-`Uh]cbg\]d*'H\Y'dc]bh']g'hc

BCB! B9; CH = 56@9G

When looking for a new relationship, one can increase their chances of success by having non-negotiable traits and searching for individuals with those qualities. The RTL Group (RTL) and G+J had many, but here are a few to consider.

Individual successes and goals

When entering a partnership, each individual needs to bring something to make the relationship thrive. At the time of the acquisition, FH@8'kUg'FH@g'V][[Ygh'Vig]bYgg'ib]h h\Y`XYbgYgh`]b`h\Y`kcf`X"'K]h\`gcmediaidMampMorcatidhadhgballs]tocstoreingthean Ythreir &oteXbusliness through various investments and consolidation, expand the Group's h\Y`biaVYfcZaYX]U`c Yfg`kUg`]-bWofisYnebspe} wbith 'globbal]cowoftent (phroductiony and bruidch partnewshaps across all their businesses.









G+| also had a slew of successes prior to their partnership with RTLD $Ug\ `k\ Y\ `\ `\ "\ `\ H\setminus Y\ m\ `k\ Y\ f\ Y\ `\ h\setminus Y\ '\ f\ g\ h\ '\ ;\ Y\ f\ a\ U$ expanding to subsidiaries and corporations across Europe, China, and the United States. Eventually, they had over 500 titles in more than 30 Wc i b h f] Y g " $\dot{}$ H \ Y m $\dot{}$ \ c d Y X $\dot{}$ h c $\dot{}$ Y I d U b X $\dot{}$ h and media types. These successes and future goals pointed to one [` U f] b [` Z U Wh . ` F H @ 8 ` U b X ` ; \check{Z} > ` \ U X ` -g] YbWY']bhc'X] YfYbh'aYX]iag'UbX'Zc of both of their minds.

8] j YfgY [fckh\ a] b XgYh

Both RTL and G+J were interested in expanding their sphere of ini y b wy ž i u b x i h c i x c i g c i h \ y m i \ u x i h c A c 5_? u v + c Bx "; i b i & shiz i v y k c C h \ ? i alization strategies. The RTL Group had a transnational strategy that provided high standardization advantages and specialization advantages. They think globally and act locally, meaning that they have business strategies that govern all their subsidiaries but tweak their practices depending on the home country of the individual corporations/ subsidiaries. G+J also had a transnational strategy, but they used that izing their product to individual markets, which yielded fewer specialization advantages. For other tasks, like market cultivation, they used a

Together, RTLD and G+J continue to use a transnational strategy, but it] g ' a i W \ ' a c f Y ' Y Y W h] j Y ' [] j Y b ' h \ Y-] f mingling of growth strategies from one company to another. The indij]XiU`giVgYhg'cZ'h\Y'WcadUb]Yg' the country that they make products for, but are run using the same systems and values as the RTL Group as a whole.

Ambition

With the same goals and mindsets, RTLD and G+J looked towards how to grow together. How did they choose to do this? Corporations and giVg]X]Uf]Yg"'H\Y'hkc'igYX'gaU` smaller national and regional markets to plant their roots in new mar-

_Yhgž`UbX`h\Yb`[fYk``]_Y`k]`X fYž`X]gd`UW]b[`WcadYh]h]cb`UbX`gc`]X]Zm] their place in foreign market.

The ambitious new partners also acquired already established companies in foreign countries and integrated them into their marketing mix. By acquiring already established companies, the two were able hc'Y YWh]jY`m'UddYU`'hc'`cWU`'aUf_Yho values and infrastructure to match that of the RTL Group.

Sector / Media ; f c i d	;	FH@';fci(
Websites/ Internet	Foundations	Acquisitions	
Streaming		Foundations/ Holdings/ Acquisition (G+J)	UXž
Publisher	Foundations/ Holdings/	Acquisition (G+J)	l chai
Print	Foundations/ Holdings/		.] c b g `
FUX]c		Foundations	c b h
J]XYc#:]`		Foundations/ Acquisitions	

The relationship began in August of 2021, when RTL Deutschland U We i] f Y X $\dot{}$; f i b Y f $\dot{}$ Ž $\dot{}$ > U \ f " $\dot{}$ H \ Y m $\dot{}$ V Y WU a Y when the acquisition was completed. Currently, the two continue to use their transnational strategy and are one of the largest media Wcb[`caYfUhYg']b'; YfaUbm"'H\Y'dYfZYW complement for who you are and what your future vision of yourself g d Y W] WU``m'h c'`] WY b g Y 'Vig] b Y g g-Y gis". L'uekilly, RTYL Detutschillennd azhod (GMungr Y-)Ashir hand topregsamoe (goalstwein obj h c a similar strategies to achieve them. Though no match is 100% perfect, $h \setminus YgY \cdot hkc \cdot bX \cdot U \cdot kUm \cdot hc \cdot difgiY \cdot h \setminus Y]f \cdot]$ $ai\ `h]\ bUh]\ cbU``ghfUhY[\ m`\ k\ YfY`\ h\ Y\ m`\ fY\ Y\ WhYX`\ Wcibhfm`\ gdYW] - W`]\ bhYfYghg"$

H 5 ? 9 · 5 K 5 M

successes and goals, a growth mindset, and ambition led

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32

STUTTGART



Stuttgart is located in the southwest of Germany and is the sixth largest city in Germany with more than 600,000 inhabitants. The city has an area of 207 km², 23 districts and is located on the Neckar River. Stuttgart is particularly known for the automotive industry and is thus very much characterized by this industry. In addition to the large car manufacturers Mercedes-Benz and Porsche, many other large companies have their headquarters in the beautiful southwest. Due to climate change and digitalization, companies are beginning to explore new business models and techniques in recent years, which also makes them interesting for us as media students. In addition to many beautiful parks, squares and streets, there are also some hiking

trails with great views and a lot of green space in Stuttgart due to its location in a valley. But with climate change getting more attention and also digitalization disrupting everything, the traditional industries start to explore new business models and techniques. Which in turn makes them even interesting for us media students. Anyway, there is X Y b] h Y ` m ` a c f Y ` h \ U b ` WU f g ` U f c e b M ` U b M ` of life, even for German standards. There are beautiful parks, squares U b X ` g h f Y Y h g ` h c ` Y I d ` c f Y " ` > i g h ` a U _ Y ` g i and you will be surprised. After all, it is a city that needs a little bit of exploration to uncover the nice places.

G = ; < HG99 = B; = B : GHIHH; 5FH



TV Tower



Cannstatt Volksfest



Stuttgart Christmas Market



Mercedes-Benz & Porsche Museum



Wilhelma



Stuttgart Wein Museum

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A 5 F G < 5 @ @ K = ? = B; 9 F

MATT

DILAYLA

SCHANKSTELLE

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HI LIFE SCHOCKEN

75: ¥G

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B 9 H N 9 F

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SUSHI-YA I A 5 A = $^{\circ}$ F 5 A 9 B

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 $G \ 5 \ B \ H = 5$; $C \ ! \ 8 \ 9 \ ! \ 7 < = @ 9$

PLATZ



MEDIA AND YOUTH

 $5 \cdot 7 C A D 5 F = G C B$ 69HK99B'GK989B'5B8 9 F A 5 B M > Y g g] WU 'fl G k Y X Y b Ł ž '& & .

Media have always been an important part of functioning societies around the world. Children and young people today learn to use digital devices at a young age. Various causes such as digitization and, as a recent example, the Covid-related shift to online education are] b i Y b W] b [' h \ Y ' k U m' mc i b [' d Y c d ` Ydents from the Hochschule der Medien in Stuttgart investigated the media usage behavior of teenagers and young adults. Since two of them are from Germany and the other is doing a semester abroad, a comparison is made between Germany and Sweden. Because media among young people is mainly received via electronic devices, this article focuses on the use of digital devices and platforms.

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"During the Covid-19 Pandemic, I noticed that I started using Social Media a lot more often, and pushed up my screen time on my devices, especially video and audio content, and I started creating TikTok video content for recreational purposes (fun with friends). All in all, the pandemic increased my use of social media and increased the media through which I create content."

"During the last two years, my media usage increased a lot. I did a lot more voice messages on WhatsApp because you couldn't meet each other. Therefore, I used Houseparty, an app that can be used to j]XYc'W\Uh'k]h\'Zf]YbXg'UbX'd`Um'X] YfYbh'`]hh`Y'[UaYg'k]h\]b'h\Y'Udd Apps like Houseparty, WhatsApp or other were kind of the only way to stay in contact with my friends. Besides friends or family, working and studying also only took place online, so therefore and for group work you also had to meet online. In addition to that I listened to a lot more music and especially podcasts throughout the day, and I also watched a lot more movies and series than before the lockdown. All in all I spent a lot more time on the media until today."

"Since we didn't have very strict rules and a curfew during covid, life kept moving on for me because when covid hit I wasn't studying. I was working at a grocery store, so I still had my ordinary life. The only thing that changed was that I couldn't go to concerts, so during that time I igghYU'fahYYXX]'U'gU]bbX[''XUYjd]'WYhgZ''c'flal\fk\Y\]WghkuUg''VU videos and it was kind of making up for the fact that I couldn't go to live concerts. Sweden did not have strict regulations so I could still go out to bars with my friends just not to clubs, so it wasn't like I was spending more time on my phone because I couldn't go out. And since I was working at a grocery store it isn't a job you can work from home. But for example, I joined TikTok at the start of covid because before that I felt like I didn't really have a use for it, but when the pandemic hit it was like everyone came together and was all using the platform so I joined it as well."

gdYW] WU``m'h\Y'h]aY' 'gdYbX'cb' WYfh of the Covid-19 Pandemic, I started using media a lot more. My screen time increased as I spent more time on Social Media e.g. on Insta-[fUa'UbX'MciHiVY"'AcfYcjYfž' cb ghfYUa]b[d`UhZcfagž gi W\ Ug BYh Zfca`Ub`UjYfU[Y`cZ`*`\cifg`dYf`XUsnom etholog that I/vë ne We/XaXtilyethy]usedo tobl do 'b enfozre'. At 's compiler plofin by I/Y`ig] X] YfYbh' GcW]U` AYX]U` d`UhZcfagžinoktike@iskol/offo/epeMc/den/w/occoan]mbpo[evic≩sbl/w/efall/ysuboegno]iablo[t` m Wc a a c b ž 'g d Y W] WU``m'H] _H c _ " ` Wc bofitime Yn Xny samentfp Mone Wated blane He bushed ith b \setting the \text{bushed} in \text{Verize yes feltite.} of my life, mainly chatting with friends, scrolling through social media. Listening to music, searching the Internet, Online-Shopping etc. Also, the look on my smartphone got more and more unconscious and habitual, simply because it was always at hand. As I learnt that excessive igY'cZ'aYX]U'WUb'\UjY'U'VUX']b iYbW' J U b Y g g U if f; Y f a Utracking the Scheen time on my phone, which really helped with being more aware of my media usage and also to reduce the time I spend

9`]qU'fl; YfaUbmŁ

A] W\Y``Y'fl; YfaUbmŁž'&'.

D 9 F

there."

"My media consumption in general has increased greatly. The lockdown meant that I was at home a lot more than before and therefore had a lot more time, which meant that I spent a lot more time on my cell phone. But that was only at the beginning, after a while even that was too much and I tended to put the phone away and read a book. During the lockdown I also started playing Switch with my sister and my boyfriend."

8 = : : 9 F 9 B H · 7 C I B H F = 9 G · !

: 9F9BH' | G5; 9' D5HH9FBG

; 9 F A 5 B M

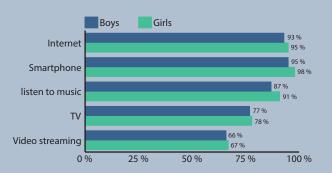
- 1. WhatsApp
- 2. Instagram
- 3. Snapchat

F Y W Y] j] b [' b Y k g ' j] U ' G c W] U ` ' A Y X] U

) \$ ' 1

8] YfYbh'aYX]U'igU[Y'VYhkYYb'Vcmg'

In Germany boys have a higher amount of time spent with the media than girls. In 2021 boys spent overall 144 min per day with media, girls only 126 min per day.



The most used medium in both groups with 95% is the internet. Surprisingly for me, listening to music in both groups is more popular than watching tv or video streaming. Video streaming is not that popular, only 65% of boys and 66% of girls are streaming videos, maybe that's because you have to pay for it.

D`UhZcfag'h\Uh'kYfY'igYX'Xif]b[

As the Covid-19 situation started and ramped up into a pandemic, h\Y'igY'cZ'GcW]U`'AYX]U'VY[Ub'hc'jUfm'UbX'hU_Y'X] YfYbh'Zcfag"'5g' h\Y'dUbXYa]W'ghUfhYXž'igY'cZ'GcW]U`'AYX]U']bWfYUgYX'g][b] WUbh`m' and continuously throughout both the older and younger generations of the populations in Germany. For the younger generations,

TikTok, Snapchat, and Instagram were the most common.

GK989B

AcghiigYX: GcW]U` AYX]U'd`UhZcfag ifl%4*c!g&h)''imgYYUXfigG'ccW]XUc` AYX]U'd`UhZcfag ifl%

- 1. Snapchat
- 2. Instagram
- 3. Facebook

F Y W Y] j] b [' b Y k g ' j] U ' G c W] U ` ' A Y X] U

+ \$ ' 1

UDb`XU'h[Z]cff`agg ' h \ U h ' k Y f Y ' i g Y X ' X i f] b [

The most commonly used platforms were Instagram, Snapchat, TikTok, and Facebook, in that respective order. A survey carried out in July of 2020 showed that most of the population considered themselves to be using Social Media the same amount they did before, with the second highest statistic displaying that the other majority thought they used it slightly more.

Hc 'gia'] h'i d'k Y' WUb' g U m'h \ Uh'h \-Y f Y' U' age, like which media is more popular or which one is the most used. But in many cases, young people in both countries showed very similar usage patterns and interests. Besides, if you compare our personal YIdYf]YbWYg'k]h\'h\Y'fYgi`hg'cZ'h\Y B Y j Y f h \ Y ` Y g g ž '] h ' WU b ' V Y ' g U] X ' h \-U h ' h \ enced our behavior in terms of media use, across countries, which could be seen in our personal experiences. However, based on the experience from Sweden, it can be assumed that the pandemic had h fewer in platt there, as sweden took looser measures than Germany.

36

CREATIVITY AND INSPIRA-TION AMIDST POLITICAL DIFFERENCES?

GDCH = : M B 9 9 8 G 5 6 5 @ 5 B 7

In a letter to investors a few years back, Spotify's CEO Daniel Eyk described the future Spotify as a "cultural platform where professional creators can break free of their medium's constraints" and a platform "where everyone can enjoy an immersive artistic experience that enables us to empathize with each other and to feel part of a greater whole." Meanwhile, Spotify's mission can be found under "About Spotify" on the Spotify Website and reads the following: "Our mission is to unlock the potential of human creativity—by giving a million creative Ufh]ghg'h\Y'cddcfhib]hm'hc'`]jY-'c portunity to enjoy and be inspired by it."

Name:

Users:

Countries:

Founded:

Hegadquarters: Stockholm, Sweden

Employees: 6,617 (2021)

CEO: Daniel Ek

D 101@ B 91375@ DFC6@ : C F 7 = B; -H < 9

The question of how easy it actually is for artists to make a living from their art in the form of Spotify streams has been asked many times in their art in the form of Spotify streams has been asked many times in f. Y. WY. b. h. i. m. Y. Y. D_h $D_$ 11 million creators, Spotify seems to be a place where creativity is un-

and inspiration. The music industry, like any other industry, is subject $\label{eq:continuous} \verb|hc'U'jUf|| Y \verb|hm'cZ'Y|| h Y f b U``ZUWh c f g$ Spotify do business.



`YUg\YXž'UbX'k]h\'()*'a]``]cb'igYTThegsežfactbirsignicluideUmaatketUtnAAhds, okonnpYefitnYon, begdallbcoomstraibtsX;'^cm' and Internet infrastructure, among others. The question is whether, i gilven the cufrent poplitical situativorWh variouskpartworfathe Uvbrild, Yisg it really realistic for Spotify to become a platform that everyone can

> enjoy? Or does harsh reality set limits on those who can truly be part of that "bigger picture" Spotify CEO Ek spoke of in his letter?

K \] ` Y ` G d c h] Z m `] g ` U j U] ` U V ` Y `] b ` c - j Y f ` % cessible to everyone in those countries, nor is it necessarily the same in each of those countries. A very recent case is a good example to answer the above question. Russia's attack on Ukraine at the beginning of last year had an impact on various areas of life, and Spotify was not gdUfYX" 5g U fgh fYUWh]cbž $h \setminus Y$ Wcadensure the safety of its employees. The company began reviewing and removing content, especially from Russian state media, but stated in its newsroom that it was important for the company to still maintain Vig]bYgg'cdYfUh]cbg']b'Figg]U'hc and serve as a trusted source for listeners. Shortly thereafter, when a $b\ Y\ k\ \ \ \ U\ k\ \ k\ Y\ b\ h\ \ \]\ b\ h\ c\ \ Y\ \ Y\ Wh\ \ h\ \ U\ h\ \ Z\ i\ f\ h\ \ Y\ f$ curbs free speech, and criminalizes certain types of news, Spotify issued a statement citing security concerns for their employees and listeners as the reason that forced them to completely shut down their service in Russia as of April 11.



Another example from the U.S. contrasts somewhat with Spotify's UWh]cbg']b'Figg]U"' b'fYWYbh'mY about the virus and vaccine have divided families and friendships and caused political turmoil in many countries, including the US. Joe Rogan is an American comedian whose podcast, "The Joe Rogan Experience," reaches about ten million listeners each week on Spotify alone. Over the past two years, it has been one of the most popular podcasts in the world. Controversial and polarizing statements are commonplace on his show, and so it was that with the emergence of Covid 19, unsubstantiated and disproven claims about the virus, the vaccine, and treatments for it became commonplace. There is no denying that disseminating completely false information to such a large audience poses a great risk to public health.

Many began to blame Spotify for continuing to provide Rogan with a platform on this scale and enabling the spread of this type of misin-Z c f a U h] c b " · A i g] W] U b · B Y] ` · Mc i b [ž · the platform in January of this year. In an interview with Howard Stern, he explained that he did not want to generate 60% of his revenues on a platform that at the same time has a very lucrative contract with Joe Rogan and therefore seems to tolerate the spread of misinformation reaction was an open letter signed by more than a thousand doctors, scientists and health experts, asking Spotify to moderate the content published on their platform, as other platforms or social networks where content is generated (e.g. Instagram, Facebook, etc.) must do.

Spotify CEO Daniel Eyk appeared on a podcast about the future of podcasts, where he commented on the whole controversy. When asked if he thinks Spotify has any editorial responsibility when it comes to what is said on the show of a Joe Rogan, who is one of the highest paid producers, he argues that there are just as many very well paid rappers on Spotify who are also not told what they can and cannot say] $b \cdot h \setminus Y$] $f \cdot mf$] $Wg \cdot 5h \cdot fgh \cdot [Ub WY ž$

After looking for arguments that Spotify should continue to serve as a Usbugcž for global and Magiona Unbuvis a yella? later, fafle bR[ussiachas]start] c b g ed its war against Ukraine, it doesn't sound quite so logical anymore. After all, whether it's a war or a pandemic, people may weigh these Wf]gYg'X] YfYbh`m"'6ih'Uh'h\Y'YbX'cZ k UgʻU Y Wh Y XʻUb Xʻ`] Z YgʻUf Yʻ] bʻ X Ub [Y f ž sources of information equally important in both cases?

$$H < 9$$
 $J = G = CB = G$ $GH = @@ 9 LD5B856@$

 $H\YgY$ hkc $YIUad\Yg$ $g\ck.$ 8] YfY-bh YIIformly everywhere and thus pursue its vision consistently and equally. Z Idltfmattelly, ttheacticum/iszanicks]intRivsXlafmYeaknt thall Sopotify had to XthiutZ f c a down its service there completely. Accordingly, people in Russia can now no longer be part of this "big picture" from Eyk's vision. Turkey is another good example of a country where Spotify must abide by certain rules to maintain its service there, according to the Committee $Ug^+ cb[-Ug^-]h^+]g^+ dfc h UV^Y^- Ch Yfto Parotegat]]dWijhallisbasginitble`Ug$.cwihiZecsome of kove RXogag'si pipatraists 5 b ch X$ are now marked with a blue info sign that leads directly to a page with curated information about Covid-19, you can say almost anything you want in podcasts (or songs). It's worth noting that Spotify introduced a new Security Advisory Board in June, tasked with helping Spotify evolve its security policies while respecting its creators' means of expression.

> Ultimately, it's important to be aware of how Spotify operates as a company and understand the limitations and challenges it faces in achieving its vision. However, it is also important for artists and fans to recognize the value of Spotify as a platform for (creative) expression and discovery of new music, and to continue to support the work of thre\abbitists wgn d/set na ugaic tidefy eth llow h. m . . . c [] WU . " ...

THE GLOBAL **VIDEO STREAMING** MARKET

Due to globalization, we nowadays share behaviors with people across the globe. For example watching video-on-demand content on ghfYUa]b['d`UhZcfag'`]_Y'BYh]Iž matter where we live, if it's Canada or Germany, no matter which language we speak, the chance that we are watching the same content on video streaming platforms is really high. So, what is possible in the [`cVU`'j] XYc'ghfYUa] b ['aUf_Yh3' are the streaming platforms spending billions of dollars to produce original content like "Lord of the Rings: The rings of power"? Furthermore, as the list of streaming services and competition grows, so does consumer app fatigue. This means that users are growing increasingly frustrated with the number of streaming services they need to pay for to get all the content they want. The streaming providers not only have the challenge of acquiring new customers but averting losing their customers to other platforms; for example, about 34% unsubscribe from an existing contract when they complete a new subscription elsewhere.

The move towards on-demand and often fragmented consumption makes it harder for any company to dominate world viewing habits and become a monopoly. So from this battle, the consumers are high- $`m`VYbY h]b[`VYWUigY`]h`fYg\UdYX$ of creative endeavors: every streaming platform does its utmost to satisfy its consumers and recruit new customers. In this regard, comalgorithms to analyze user behavior, preferences and demographics. That helped to recognize audience interests and provide content recommendations to keep them constantly engaged with a highly personalized experience. Technological advancements such as Al and blockchain technology are therefore anticipated to drive the growth of this market. Furthermore, AI has an immense impact on improving video and content quality by easing certain operations such as cinematography, scriptwriting, editing, and voice-overs, which facilitates the original production of content for streaming platforms.

8 = GB9MŽ

Subscribers 164 million

Revenue 2022 7.4 billion

Regions 107 countries + 7 territories

Biggest market *India (52 million subscribers)*

Disaely+niscthoe youlding estactompletilitoX of the logifthrese langel bentemed the B c market in November 2019. The Walt Disney Company launched its brand new streaming service Disney+ in North America and the Netherlands after months of presumptions and anticipation. The service K \habs 12,010 fm\dviesha\nd\tau\tau\tau\since howns avai[alblef on gh\delta platform, inkl\dm ing all classic and new era originals, the entire Marvel universe, Star Wars, Pixar, National Geographic etc., and is part of Disney's growing direct-to-consumer business, which also includes ESPN+, Hulu and Hotstar. Disney+ disrupted the market and after a short time in the business, it took over more and more of the global streaming market, thanks to an inherited image: Disney as one of the most beloved a'ghiX]cg'cZ'U``'h]aY"'H\Uh g'U`gc gy: repurpose old content with classic animated movies and series brought out via modern technology. In addition, it uses the emotion of bcghU`[]Už'c Yf]b['VY`cjYX'W\UfUWhYfq

in one accessible streaming service, focusing on storytelling and qual-

ity content from their famous franchises like Marvel and Star Wars.

 $H \setminus Y] f \cdot] b h Y f b U h] c b U \cdot] n U h] c b \cdot g h f U - h Y [m \cdot]$ raissixnjng a stribnx of docal ariginals hwhex entering in ewY tergitory. [Y Therefore at the beginning of 2022, the Walt Disney Company has created an international content group to expand the pipeline of continue to grow the global direct-to-consumer business: talented creators in the international markets are producing new stories with local relevance to delight customers around the world with the goal cZ'UhhfUWh]b[']bhYfbUh]cbU`'j]YkYfg'; Disney+ aimed to spend \$33 billion on content production, which is Ub '] b Wf Y U g Y 'c Z ' ', 'V] ``] c b 'Z f c a '&\$ & % extremely competitive market situation where no streaming service wants to spend less on content.

B 9 H: @ = L

Subscribers 164 million

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BYh] I '] g ' h \ Y ' g Y Wc b X ' c ` X Y g h ' Wc a d Y an initial launch in the United States in 2007. Since its launch, Net-] | ' \ U g ' i g Y X ' U ' g d f] b _ ` Y f ' g h f U h Y [Launching internationally with Canada in 2010, then Latin America and the Caribbean in 2011, followed by the United Kingdom, Ireland U b X $^{\circ}$ G WU b X] b U j] U $^{\circ}$] b $^{\circ}$ & \$ % & " $^{\circ}$ H c X U mž $^{\circ}$ B worldwide, with the exception of China, Crimea, North Korea, Russia subscribers from 190 territories across the globe in 2022. With the largest market being North America with over 75 million subscribers. Cb`m'VY\]bX'5aUncb'Df]aY'J]XYcž-' est catalog of all streaming platforms, with an average of over 5,000 titles in large regions such as the USA and Australia. Over the years, BYh] I ' \ Ug ' a] I Y X ' h \ Y] f ' WUh U ` c [' with the rapidly expanding competition, spending is expected to increase by 1 billion dollars yearly.

 $\label{eq:control_gradient} \text{G] b WY '] h g ' Wf Y U h] c b ž ' B Y h] I ' \setminus U g ' Wft Mobleh whick do o't ju Ye fit, a % d) through the control of Pr[m]e \text{ bridle or goint } n b ' g Y f]$ create and release content made regionally in countries to attract lorecord-breaking originals like the Korean hit Squid Game with 1.65 billion views. Financial success is dwindling from the pandemic high. 8 i f] b [' h \ Y ' 7 c j] X ! % - ' d U b X Y a] Wž ' B Y h5 '] V l f Y g y Uh k ' h W _ a U f c f & i] b tW £ Y b l kg Y a] ty U ng ï h \ U h ' h scribers, gaining 15.7 million subscribers, assisting a 7.9 billion dollar earning. However, as the pandemic's end nears and people begin hc'fYgiaY'h\Y]f'bcfaU`'`]jYgž' even dropping their stock to \$263 in Q3 of 2022 with predictions of a against competitors with its unique transnational approach and multi-tier pricing strategy. With the lowest priced tier, called basic with time a streaming service uses ads. The basic plan costs CAD \$9.99 allowing unlimited streaming on one device only. The middle tier standard runs CAD\$16.49 a month for united access to content on two devices. The highest tier, premium allows unlimited access to content on Zcif XYj] WYg Wcgh] b[758 * & \$" - - " U cfXUV`Y'cdh]cbg'hc'UWWYgg'BYh



Video * Wcibhf] Y

 $\verb"UbX'Gmf] \verb"U'Ug'h\Ym'dfc\] \verb"V] h'cdYfUh] cbg"'BYh] \verb"I'\Ug'UWei]fYX'&&''a]``] classes a substant of the control of the$ Amazon Prime Video is, even though it also provides their subscribers k]h\'Acj]Yg'UbX'G\ckgž'U'`]hh`Y'X] Bety. Krustjonnersadti jhoto jlusti jihato figor: Almazivini PgintieWicdeoXP:rimeUVfidf Y c '] g ' ^ i g h ' c b Y ' g Y f j] WY ' h \ U h ' 5 a U n c b ' c V Y g] X Y g · V c c _ g ž · Z f Y Y · g \] d d] b [ž · Y I W · i g k stahted in 2005 as a looyality problem to bijhol/Wisbogners to Almazbrits Y b h ž gdYbX]b['cjYf'%, 'V]``]cb'Xc``Ufg'glrobwing&e\$c&n&merocebbusgin\&s6.]n ½0.00β6 AuhnbazXin laun`chaegd thèir≺videkoYjYfž streaming service Amazon Prime Video in the US. And studies have shown that Amazon made the right decision. Prime Members who use the streaming service are more likely to renew their membership than

 $\begin{tabular}{ll} UbX' & \begin{tabular}{ll} AbU' & \begin{tabular}{ll} BbU' & \begin{tabular}{ll$ VYfg\]d"' h g'^igh'U'hcc`'hc'[Yh'Wig WU``UiX]YbWYg"`AUbm`BYh]I'cf][]btHde'Angazon'n PurimeYuningen'se'sb thaat wbe'rscwfon't given Molfwlffeg squbisscribk-]h\` ing to other services. And especially in the younger generation, those between the ages of 20 and 29, this seems to work astonishingly well.

 $5```cZ'h\]g'fY YWhg']b'5aUncb g'Vig]$ B Y thess] model go im/leeg t/Wef n]eelds off the fir clust dangers in all bjrovad ragnere loft `YXX z segments. And they are still going strong with this strategy, especially giVgWf]VYfXfcd'c'cZ'idkUfXg'cZ'w&th\$P\$imeaV]deo`lr] tbeblast feBv yelars, AnhazoM/roas bloeen ginten)is Myigng h\Y]f'Y cfh'Zcf'YIW`ig]jYž'gY`Z!dfcX platform. One extreme example is the new Lord of the Rings Show. UXgž 'Ub' UX! giddcfhYX'd`Ub' Wcghg'7H5\8Y "f)] b [- g Uc Zac D to k Y fi to f _ 1] b [- h \ Y' fgh'] b content regarding the Lord of the Rings, set new standards in budget-

ing exclusive content. Besides that, Amazon is also investing more in regionally produced content like Die Discounter in Germany. This segment of video-on-demand content is getting more and more relevant iH for Meir tao i attratict] alnuch kjeelip ficus toll indiedis fies public Manny incthe YE firing pie aan cif Y] Indrkets. Amazon Prime Video is available in more than 200 countries, with a staggering 200 million prime members around the globe. 12.6 million of them are in Germany and 13.3 million in Canada.

$H \cdot 8 = : : 9 F 9 B H$. 7 5 B 5 8 5 9 F A 5 B M

The average German spends 34 minutes each day consuming Video on Demand content. A lot of people, especially younger people, would say that's not even close to their actual viewing behavior and the older generation will say they spent way less time. While the average Canadian spends 11 hours a week, which represents 1.6 hours a day streaming video games, television, movies and sports. Canadians currently have access to various streaming services and packages available through promotions with media corporations such as Rogers, Bell $\verb"UbX" G \setminus \verb"Uk"" \land \verb"Acgh" WcfdcfUh] cbg" k] \verb"`" \\$ when joining. Rogers has partnered to give free Disney+ for a year, k \] ` Y ` 6 Y ` ` ` \ U g ` V Y Y b ` `] b _ Y X ` k] h \motions have aided to Canadian's viewing habits, as they feel a need to get the most out of their deals. In times of globalization, it is no wonder that the favorite streaming services in Germany and Canada ; YfaUbm" '6ch\'UfY'YeiU``m'`]_YX' WcbgiaY'j]XYc!cb!XYaUbX'WcbhYbh" and it's the same with Prime Video. So, there are a lot of people that have at least two memberships at the same time. Third place in Germany takes Disney+, which is rather new on the market in Germany. In comparison, around 51% of Canadians subscribe to at least one streaming service, with 12% subscribing to only one platform.

The largest age demographic is 55-64-year-olds, and the largest income demographic is lower-income households, and the popularity of streaming decreases as income increases. Even though Germans and Canadians tend to have more than one subscription for streaming g Y f j] W Y g " ' H \ Y ' Y W c b c a] W ' U b X ' W i ` h i f U ` the willingness to spend money for those double memberships. Canada is currently experiencing a high cost of living crisis, with constantly rising interest rates and fewer and fewer dollars to spend on extras. 16/3 of Canagliana are expected toccult stocainting shifting and scalarch X Y U ` for cheaper alternatives such as free online video streaming services. ZAfsimillar etentrolinic tribis is Zvissibfie in "German anybaholy gu"can tell so mexopetic dific a decrease in extra expenses like streaming service memberships. On top of that, Germany still has an "I want it for free" mentality, making the German market especially tough for newcomers and existing g \ c k ' g] a] ` U f] h] Y g ' U g ' k Y ` ` " ' B Y h] I serWidaesX BeDatis}e aaf Ynàt, hortigin all contrant/like Afriagratin (shitker no ation) all U W Y g llyl ikmpodrtannik i ijhterriXatojo inadlyZeisphedia Nyaini Gertchan Wibeca BsYe the ijlu im-ž ber of subscriptions Germans are willing to pay for won't match those in North America. So in the end even though Germany and Canada Uf Y 'cb'cddcg] h Y 'Yb X g 'c Z 'h \ Y '[`c V Y 'Ub share a lot in terms of our viewing and consuming behaviors regard-

ing video streaming.

GI 6G7F = 69FG

Streaming Service	Kcf`Xk]X\	⁄ Canada	; YfaUbm
8] g b Y mŽ	164 million	4.4 million	5 million
BYh]l	223 million	%, ' a] ` `] c b	12 million
Prime	200 million	13.3 million	12.6 million

DF = 7 = B:

Streaming Service	; YfaUbm	Canada
8] g b Y mŽ	, ž	\$11.99
BYh] I	€4.99€ (ads) €7.99 (basic) €12.99€ (standard) €17.99 (premium)	\$5.99 (ads) \$9.99 (basic) \$16.49 (Standard) \$20.99 (Premium)
Prime	, " [·] fl f Y [i €4.49 (student)	`\$ 9J9f9 (regular) \$4.99 (student)

THE MEDIA USAGE **OF TEENS**

This article highlights the collected data about media habits of teenagers in the USA, Germany, and Canada. The following data gives insight into the social media apps frequented by the collective "teens" in each country as well as the habits, interests, and mental health issues associated with social media. Each interview is written to serve as a representation of the data. Going into this, the assumption was that there would be apparent similarities across all countries mentioned. Our

In times of globalization, it is no wonder that the favorite streaming

g Y f j] W Y g '] b '; Y f a U b m ' U b X ' 7 U b U X U ' g \ c k ' q Df]aY'hU_Y'h\Y' fgh'hkc'd`UWYg']b'; Yf h Y b h " ' H k c ! h \] f X g ' c Z ' h \ Y a ' k U h W \ ' B Y h] Video. So, there are a lot of people that have at least two memberships at the same time. Third place in Germany takes Disney+, which is rather new on the market in Germany. In comparison, around 51% bX]b[g:Wcb fa:h\]gž:\ckYjYf:h\Yf&fCduhafdNensogudosacnYbe:1]o bathle4asft &rnog btrijeatom[ing sKenjviceYvfitM tb29WYg": subscribing to only one platform.

FC69FH'HF9A6@5Mž &\$ 75B585 $5 \, J \, C \, J \, F = H \, 9 \, 5 \, D \, D \, H = ? \, H \, C \, ?$

AmidUfYbhgi[UjY'aY'ami fghigaUfhd\cbYicbiami%%h\iV]fh\XUm"i hi

 $K \setminus Uh \cap XfYk \cap mci \cap hc \cap h \setminus YgY \cap Uddg3$

] b [" `GbUdW\Uhž`k\Yb`] h `kUg` fgh `WfYUhYXž`kUg` Wcad`YhY`m`X] YfY

 $\verb| < ck' ai W | `h] a Y `X c' m ci 'g d Y b X `cb' m ci f' d | cb Y 'd Y f' X U m `Ub X `k ci `X `m ci 'm ci 'g d Y b X 'cb' m ci f' d | cb Y 'd Y f' X U m `Ub X `k ci `X 'm ci 'm ci 'g d Y b X 'cb' m ci f' d | cb Y 'd Y f' X U m `Ub X `k ci `X 'm ci 'm ci 'g d Y b X 'cb' m ci f' d | cb Y 'd Y f' X U m `Ub X `k ci `X 'm ci 'm ci 'g d Y b X 'cb' m ci f' d | cb Y 'd Y f' X U m `Ub X 'k ci `X 'm ci 'm ci 'g d Y b X 'cb' m ci f' d | cb Y 'd Y f' X U m `Ub X 'k ci `X 'm ci 'm ci$ $A\,m^+\,d\,U\,f\,Y\,b\,h\,g^+\,g\,U\,m^+\,h\,\backslash\,U\,h^+\,-^+\,i\,g\,Y^+\,a\,m^+\,g\,a\,U\,f\,h\,d\,\backslash\,c\,b\,Y^+\,h\,c\,c^+\,a\,i\,W\,\backslash\,\tilde{z}^+\,U\,b\,X^+\,-^+\,U\,[\,f\,Y\,Y\,]\,$

 $8\,c^+\,mci^+\,h\,\backslash\,]\,\,b_-^+\,mci\,\,f^+\,G\,c\,W]\,\,U^+\,\cap\,A\,Y\,X\,]\,\,U^+\,i\,g\,U\,[\,\,Y^+\,\backslash\,U\,g^+\,U^-\,Y\,Wh\,Y\,X^+\,mci\,\,f^+\,a\,Y\,b\,h\,U^+\,]$ kUgʻmcib[YfʻgcW]U`ʻaYX]Uʻ\ifhʻamʻgY`Z!YghYYa"ʻBckUXUmg 42

8 F I · A = @ @ G ž · % + G 5 7 F 5 A 9 B H C ž · 7 5 @ = : C F B = 5 : 5 J C I F = H 9 · 5 D D . · H = ? H C ?

K\Yb'X]X'mci'[Yh'mcif' fgh'd\cbY'UbX'k\Yb'X]X'mci'g][b'id'Zcf''[ch'am' fgh'WY``d\cbY'Uh'UfcibX'%\$ž']h'kUg'Ub']D\cbY'*g"' Christmas. I started using Social Media when I was about 12. Snapchat was really big and all my friends had it. I also got Instagram too. C\''5bX'McihiVY'Vih' Xcb h'fYU``m'Wcibh'h\Uh'Ug'GcW]U`'AYX]Už

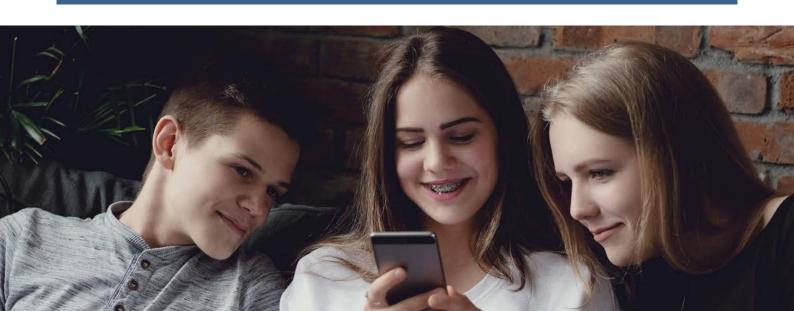
K\Uh'XfYk'mci'hc'h\YqY'Uddq3

The concept for Instagram was cool and I got to post my art, see my friends, and have a way to look at memes. Snapchat was fun because I got to see my friends and text them at the same time. It was like instant shots of their lives. We would always send "Good Morning" Streak a Y g g U [Y g ž ' a m ' ` c b [Y g h ' k U g ' % ž) * + ` X U mg " ' H \ U h '] g ž ' i b h] ` ` a m ' Z f] Y b X constant, the creators on the platform have really good content and there is always something interesting to watch. I watched it before I had a phone on my family computer. My brother likes the Gaming channels, I'm more on the Make-up Community side and Commentary channels. My favorites right now are Cody Ko, NikkieTutorials, and Kurtis Conner.

Today I don't really use Snapchat anymore because Instagram took the Stories like Snapchat had, so there really wasn't a use for it. I will U ` k U mg ` i g Y ` Mc i h i V Y " `

< c k ` a i W\ ` h] a Y ` X c ` mc i ` g d Y b X ` c b ` mc i f ` d \ c b Y ` d Y f ` X U m ` U b X ` k c i ` X ` mc i
I hate this question! My phone updates me every week and that last time I was at 7 hours per day. I think it's because of the videos on
Mc i h i V Y ` U b X ` H] _ ` H c _ ` Z c f ` g i f Y " ` G c ` b c ž ` ` ` k c i ` X ` b c h ` f Y U ` ` m ` Wc b g] X
my day staring at a screen. I would like to, but I don't think it's possible to do much without Social Media. Everything is connected to it now.
h ` k c i ` X ` X Y b] h Y ` m ` V Y ` \ U f X ` h c ` [] j Y ` i d ` Wc a d ` Y h Y ` m " `</pre>

8 c ' mc i ' h \] b _ ' mc i f ' G c W] U ` ' A Y X] U ' i g U [Y ' \ U g ' U Y Wh Y X ' mc i f ' a Y b h U ` ' \ I don't really like seeing my friends post after hanging out without me. That doesn't make me feel the best. Or if I do spend all day on my phone I feel a little useless like maybe I'm wasting my time. It's very distracting and I tend to use it as an escape from chores or school so it U ` k U mg ' Z Y Y ` g ' ^ i g h] Y X ' k \ Y b ' X c ' i g Y ' h \ Y g Y ' Wc b g h U b h ` m" ' k c i ` X b for a long time isn't fun. It sometimes feels like a lot of people my age are more motivated and successful than me. I know not everything is to be trusted online, but sometimes I can't help but feel I'm behind and I'll never catch up to their level.



9 A A 5 ' G 7 < B 9 = 8 9 F ž ' % *

F5B?: IFHž; 9FA5BM

 $5JCIF = H9^{\circ}5DD.$ K < 5HG5DD

7 CAD5F = GCB

H\Y'U[Y'Uh'k\]W\'mcib['dYcd'Y'fYWX]jYfMbWYf'HKoYh'macdvb][''YdYdc\dc'bYY']]bg''bZ'VV]fh similar in all three countries, ranging from 9 to 11 years. It is striking that Instagram, Snapchat and Tiktok are used by young people in all three countries. This highlights the overarching emphasis these apps daily use. In Germany it is "only" 4.6 hours, while it is 7 hours in both Canada and the USA. The assumption here is that it could be a cultural

they spend too much time on their mobile phones and should at least keep an eye on their consumption. It is also true for all three countries h\Uh'cb`]bY'aYX]U'VY\Uj]cf'\Ug'Ub'Y \UjY`cjYf`h\Y`GcW]U``AYX]U`kcf`X"leaskeozekyoYnje lYasffèltbahd \abbouft MtatsdorfieYpoinXt.]As a WilfioNe,bit MtMt Mge`]b` $gU]X^h\setminus Uh^h\setminus Y^mcib[^dYcd^Y^cZ^h\setminus Y^X]$ and their habits can be assumed equal to one another.

GLOBAL MUSIC STREAMING BEHAVIOR IN 11 COUNTRIES

The Millennials may remember: It used to be normal to pirate music. People burned music onto a CD or loaded it onto their MP3 players. This was still the case in the early 2000s. But that is now in the past. Today we use other ways. Of course, that's because with the many possibilities of music streaming, it's now easy to listen to music without owning it.

Listening to music is an everyday activity that belongs to almost every human being. We connect and identify with music. In the same way, music also helps to connect with other cultures, as there is plenty of $W\ c\]\ WY\]\ b\ X\]$ $YU\ fgkYYb\ h\ '''\ U5bg['i\ dUU[\ fYhg''\ c\ Z\ '\ c$ tasked with analyzing global streaming behavior. But making this inter-Ygh]b['kUg'h\Y' fgh'\ifX`Y"'8if]b we have several people in our immediate vicinity who we could ask about their country and its musical habits. The real experiences that you've been through are much more interesting than any statistical surveys. It's wonderful to be able to count a variety of people from other cultures among your friends. So we approached our countless countries excited about this topic. In addition, we researched the indi-

kY'kYfY'UV`Y'hc' ed that this article stays transparent and genuine. We are happy to be able to share our research with you here. So we hope you enjoy reading it!

GD5 = B

Most used streaming service:

Number of its users:

79.6 % (4th quarter 2021)

Most listened artist of Spain:

 $K \setminus] W \setminus ghfYUa]b[gYfj]WY \cdot Xc \cdot mci \cdot igY3$ @] X] U. 'Gdch] Zm' flacgh`mŁ' UbX' Mci Hi VY'

h \ U h

 $]\ b\ h\ Y\ f\ b\ U\ h\]\ c\ b\ U\ '\ '\ Z\ f\]\ Y\ b\ X\ g\ '\ U\ b\ '\ Y\ '\ h\ c\ '\ [\ Y\ h\ '\ g\ c\ a\ Y\ '\ Z\ f\]\ Y\ f\ Y\ b\ h\ '\ g\ c\ a\ Y\ f\ Y\ b\ h\ '\ g\ c\ a\ Y\ f\ Y\ b\ h\ '\ g\ c\ a\ Y\ f\ Y\ b\ h\ '\ g\ c\ a\ Y\ b\ Y\ b\ h\ '\ g\ c\ a\ Y\ b\ Y\ b\ h\ '\ g\ c\ a\ Y\ b\ Y\ b\ h\ '\ g\ c\ a\ Y\ b\ Y\ b\ h\ '\ g\ c\ a\ Y\ b\ Y\ b\ h\ '\ g\ b\ h\ '\ g\ b\ h\ '\ g\ b\ h\ '\ b\ '\ b\ h\ '\ b\ '\ b\ h\ '\ b\ '\ b\ h\ '\ b$ K \ m3

j] X i U`` W c i b h f] Y g ` U b X ` k Y f Y ` U V ` Y ` h cLìdib4Vbt′seàsylaWbhchekap]. Io Mlyfhb4vbe tho pafy 5Yeogurio sahmogor"thia 60dZi willWc i f g Y b X cihi acf Y UV-cighet e geroy ao Yigaho\p b daastd likke\ Also, qhže op Vicin b f daw Yilo aklinde bhle music to hear it without the internet is really good.

Do you think that the streaming service you're using repre-

gYbhg'mcif'bUh]cbU`]hm'Ybci[\3'fl]b'Zo @] X] U. ` MY g ž ` U` ` ` G d U b] g \ ` U f h] g h g-' U f Y ` cal and new singers/groups. Also, there are a lot of Spanish podcasts.

K \] W\ $^{\cdot}$ U f h] g h # g $^{\cdot}$ c Z $^{\cdot}$ mc i f $^{\cdot}$ \ c a Y $^{\cdot}$ Wc i b h f m $^{\cdot}$ Lidia: I like indie/rock groups, so I listen to a lot of local bands. My Top 5 on my 2022 Spotify Wrapped were Carolina Durante, Shego, Mu-^YfYg'UbX'>cUeiÉb'GUV]bU"'H\Y' fqh'' and the last one is a Spanish (more traditional) songwriter and singer.

 $K \setminus] W \setminus Ufh] gh # g \cdot c Z \cdot Ubch \setminus Yf \cdot Wcibhfm \cdot Xc$ Lidia: Taylor Swift (English pop), Bizarrap (South American DJ)

Which music is popular in your environment (from your coun-

Lidia: In Spain, when it comes to parties, we mostly listen to reggaeton (South American music, Bad Bunny for example), but everywhere else we also listen to Spanish and English pop. For example, right now FcgU`ÉU']g'U'jYfm'dcdi`Uf'GdUb]g\

K\Uh'Xc'mci'jU`iY']b'U'ghfYUa]b['gYfj Lidia: Cheap, easy, have every song. I also like being able to use it without internet.

7 < = @9

Most used streaming service

Number of its users

Most listened artist of Chile

K\]W\'ghfYUa]b['gYfj]WY'Xc'mci'ig Nicolás: Spotify

K \ m3

Nicolás: I created the account a few years ago, and I kept adding music since then. It also has compatibility with my "google home" speaker, something that other services like Apple Music did not.

GhUh] gh] Wg 'g \ c k 'h \ Uh '] b 'mcif' Wcib ghfYUa]b[ˈgYfj]WYžˈk\mˈXcˈmciˈbch B] Wc`½g.'H\Y'ZUWh'h\Uh'MciHiVY'-]g ple to listen to music at no cost. From my experience, young people seem to listen to music through Spotify the most, while people in the 45-60+ age range are more likely to search the internet for the song they like. This can be attributed to the fact that most parents are apprehensive about leaving their bank details on a website, due to the fear of being scammed or robbed. Thus, they are less likely to pay for streaming services on their own. However, if their child helps them set i d ' h \ Y ' d U ma Y b h ' U b X ' [] j Y g ' h \ Y a ' h \ Y is a safe site, they may be willing to do so. This fear does not exist in younger generations.

Do you think that the streaming service you're using repre-

Nicolás: I think that Spotify has a lot of Chilean and Latin American artists or Spanish speaking singers. So I feel comfortable enough using it. The fact that there are options for independent artists to upload their songs independently helps to expand the music catalog on the

Nicolás: Camila Gallardo, Polima Westcoast

Nicolás: Quevedo (Spain), Morat (Colombia), Bad Bunny (Puerto Rico)

Which music is popular in your environment (from your counhfmł3

Nicolás: Trap, pop and reggaeton

K\Uh'Xc'mci'jU`iY']b'U'ghfYUa]b[Nicolás: The library of content and the feeling of thinking that the streaming service cares for you.



A 9 L = 7 C

Most used streaming service

Mci Hi V Y

Number of its users

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Most listened artist of Chile

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m d Y c

K\] W\ 'ghfYUa] b['gYfj] WY 'Xc' mci'igY3 Carlos: Spotify

 $\verb|gYbhg'mcif'bUh|| cbU`| hm'Ybci[\3'fl]b'Zcfa'cZ'Ufh]ghg'cf'h\Y'c YfgL$

7 Uf`cg. 'h'c Yfg'U'k]XY'fUb[Y'cZ'Ufh good audio quality. It has perhaps the biggest library.

Do you think that the streaming service you're using repre-

gYbhg'mcif'bUh]cbU`]hm'Ybci[\3'fl]b'Zo K\] W\`Ufh] gh#g'cZ'mcif'\caY'Wcibh7thfXcgmcMYg'] gD7tVWhthYmatV

 $K \setminus] W \setminus Ufh]gh#g'cZ'mcif' \setminus caY'Wcibhfm' X$ K\] W\ `Ufh] gh#g`cZ`Ubch\Yf`WcibhfmCaxXos: Narbemālel'Càn]bghYb`hc`h\Y`acgh3

> $K \setminus] W \setminus Ufh] gh # g \cdot cZ \cdot Ubch \setminus Yf \cdot Wcibhfm \cdot Xc$ Carlos: Drake, Pink Floyd

Which music is popular in your environment (from your counhfmŁ3

Coallos: iRelgalletosh, trap, rock

K\Uh'Xc'mci'j U`iY'] b'U'ghfYUa] b['gYfj Carlos: Sound quality, size of library, price

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Most used streaming service

Number of its users

Most listened artist of Chile

89BA5F?

Most used streaming service

Number of its users

57 % (in 2020)

Most listened artist of Chile

FYj Ybi Y 'c Z 'h\Y 'Ybh] f Y 'aig] W & \$ & &

 $K \setminus]W \setminus ghfYUa]b[gYfj]WY Xc'mci'igW3]W \setminus ghfYUa]b[gYfj]WY Xc'mci'igY3$ SoundCloud sometimes

K \ m3

WcbWYfhg'UbX'GcibX7`ciX'Zcf'gcaY'lgpatnateadvehrthsinlughatSgotiffo.ch'cb'Gdch]Zm"

K \ m3

Akseli: With Spotify I've never had much troubles with and therefore doesn't have all songs therefore I also use Spotify but only for the few

Do you think that the streaming service you're using repre-

looking for.

Akseli: I haven't listened much Finnish music last years but here's some artist I like: Joose Keskitalo, Arppa, J. Karjalainen, Kingston Wall

K\] W\`Ufh]gh#g'cZ'Ubch\Yf'Wcibhfmjòhkámoné: Binharie Hànpjeng BhtcYnbjohnh, BaackstroketY Boyascgh 3 Akseli: It's quite seasonal, artists which has been on my Spotify lately: The Microphones, King Gizzard & the Lizard Wizard, Bright Eyes, Black Sabbath, Barcelona Gipsy Klezmer Orchestra, Alice in Chains, TOOL, list goes on.. haha.

Which music is popular in your environment (from your counhfmł3

Akseli: Rap (both Finnish and foreign) is quite popular.

K\Uh'Xc'mci'jU`iY']b'U'ghfYUa]b[Akseli: Just play my music and I'm happy, although playlists are a nice functionality.

Do you think that the streaming service you're using repre-

gYbhgˈmcifˈbUh]cbU`]hmˈYbci[\3ˈfl]φΥΖαφάαmcΖfUbUħjpbgUcfhm\Ybci[\%gkfl]bˈZo Akseli: I think it does even though I necessarily wouldn't be aware if it Johanne: I think mostly Danish people use Spotify. Some premium,

K\]W\'Ufh]gh#g'cZ'mcif'\caY'Wcibhfm'X K\] W\`Ufh]gh#g`cZ`mcif`\caY`WcibhJohnannXt:d:thinnkcAqua; QlugehShubbi-dhua, NikaògYay, &leepIgelnx, 3Fyrog Flamme, Scarlet Pleasure, Danseorkestet.

K\]W\'Ufh]gh#g'cZ'Ubch\Yf'Wcibhfm'Xc'

Which music is popular in your environment (from your counhfmŁ3

Johanne: Popmusic and "Dakkedak" (sort of Hardstyle)

 $\verb|K \ U h \ X c \ mc i \ j \ U \ i \ Y \] \ b \ U \ g \ h \ f \ Y \ U \ a \] \ b \ [\ g \ Y \ f \ j \]$ > c \ U b b Y . $\dot{}$ H \ U h $\dot{}$ mc i $\dot{}$ WU b $\dot{}$ b X $\dot{}$ U $\dot{}$ a c g h $\dot{}$ Y j Y nice on Spotify that you can see the texts also. I also value that there UfY'aUbm'X] YfYbh'd`Um`]ghg'mci'WUb' giv¥ the altivVenough credit. I still like CDs even more because I value paying for the music. Maybe it sounds weird but I value buying a whole album and knowing the artist got money to make more music and maybe even listen to some songs you have not heard before.

7 < = B 5

Most used streaming service

Number of its users

Most listened artist of Chile

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= G F 5 9 @

Most used streaming service

Number of its users

Most listened artist of Chile

Omer Adam

FYj Ybi Y 'c Z 'h\Y 'Ybh] f Y 'aig] W & \$ & &

K \] W \ $\dot{}$ g h f Y U a] b [$\dot{}$ g Y f j] W Y $\dot{}$ X c $\dot{}$ mc i $\dot{}$ i g Y 3 Ela: Spotify

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K\] W\ 'Ufh] gh#g'cZ'mcif'\caY'Wcibhfm'X

gfUY`] g]b

9`U. ' MYgž'h\YfY'UfY'aUbm'

create playlists with Israeli music that suits every mood.

Ela: Harry Styles, Khalid, Ruel and many more.

K \ m3

K\] W\ ghfYUa]b[gYfj] WY Xc mci i g Ma3Because it has a huge selection of singers, songs and music in Mi e] U b [. ` B Y h 9 U g Y ` 7 ` c i X ` A i g] Wž ` Mc i gtemettalY It kAdwsghjowWto analyze the music I like and already listened

$hc`UbX`c\ Yf`aY`g]a]`Uf`aig]W`h\Uh`$

K \ m3

Mie] Ub[. FYUgcb Zcf MciHiVY Aig] WDo youVthlidki that the hstre'a noting service busing are prebership, it's cheap, and it covers most of the songs I want to listen to. Reason for NetEase Cloud Music: With it you can enjoy high quality music and at the same time read the wonderful comments left by

 $d\ Y\ c\ d\ `\ Y\ b\ '\ X\] \quad Y\ f\ Y\ b\ h\ '\ W\ c\ a\ a\ Y\ b\ h\ '\ W\ c\ a\ a\ Y\ b\ h\ g\ ''$

GhUh]gh]Wgˈg\ckˈh\Uhˈ]bˈmcifˈWci9b`hUf.mˈG?]ib;[cYifžg¨E[;_Xilgi]bWUžUbHXUa]fˈ;fYYbV\ ?ikc'D`UmYf'UfY'h\Y'acgh'igYX'ghf¥llltthætjintbe['gYfj]WYgž'k\m'Xc'mci

 $b\,c\,h^{\,\,\cdot}\,i\,g\,Y^{\,\,\cdot}\,h\,\backslash\,Y\,g\,Y^{\,\,\cdot}\,c\,b\,Y\,g\,3$ aren't available on QQ Music. The other two apps aren't very common in my circle of friends. China has a big population and most of the people are middle-aged or older. Those people do use one of these three apps.

Do you think that the streaming service you're using repreg Y b h g 'mcif'b U h] c b U `] h m'Y b c i [\3'fl] B&B ZtydefmausiccSDmettirfiets i\hgentugrifds amd.\Wantto ptarftygated

 $Mi\ e\]\ U\ b\ [\ .\ \ ^\cdot\ G\ c\ a\ Y\ h\]\ a\ Y\ g$

Which music is popular in your environment (from your coun-

Ela: My family prefers old Israeli music such as songs from the 70s-90s. My friends also like this type of music but also contemporary calm go crazy then we like to listen to popular Middle Eastern music (i.e. Omer Adam songs).

 $K\setminus]\ W\setminus `\ Ufh]\ gh\#g`cZ`mcif`\setminus caY`\ Wcibhfm`Xc`mci``]\ ghYb`hc`h\Y`acgh3$ Mie]Ub[..F]W``>c`bž`>Um`7`ciž`gidK`Uh`Xc`mci`jU`iY`]b`U`ghfYUa]b[`gYfj9`U.'H\Y'ZUWh'h\Uh'h\YfY']g'U'\i[Y'g'

K\] W\`Ufh]gh#g'cZ'Ubch\Yf'WcibhfmchoXosewhactblisten]togdaepYebdingboonwilha\Nfeellakkocaghtha&moment. Mie] Ub[. gid

Which music is popular in your environment (from your coun-

hfmł3

Mi e] U b [. · 7 \] b Y g Y · d c d # f U d

K\Uh'Xc'mci'jU`iY']b'U'ghfYUa]b['gYfj]WY3'

Mie] Ub[. 'Df] WYž'bc'UXj Yfh] gYaYbhž'\][\'eiU\']hm'cZ'aig] W

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Most used streaming service Gdch] Zm'/ Mci Hi VY **Number of its users Most listened artist of Chile** FYj Ybi Y 'c Z 'h \ Y 'Ybh] f Y 'aig] W & \$ & &

GCIH< ? CF95

Most used streaming service

Number of its users

Most listened artist of Chile

 $K\setminus]W\setminus ghfYUa]b[gYfj]WYXcmciigKY3]W\setminus ghfYUa]b[gYfj]WYXcmciigY3$ Leonardo: I use Spotify! A] b $^{\wedge}$] . $^{\cdot}$ Mc i H i V Y

K \ m3

K \ m3

the user interface because compared to other providers everything is streaming service more than other platforms.

YUgm: hc'igY: UbX: bX": 6Yg] XYgž: Gdch] Zm:]g:kY``: YghUV`]g\YX: Yj Yfmk\YfY: UbX']g'U`gc'X]fYWh`m'ghUhYX']b'ai@jfjWhi]qbfX]YWfg'Ug klg k'h\Uh']b'mcif'Wcibhf

Do you think that the streaming service you're using repre-

lists sorted by trends, genres, rankings, etc. In addition, through an algorithm it is possible to recommend the latest music according to my preferences.

K\] W\`Ufh] gh#g`cZ`mcif`\caY`Wcibh£\]mb%\;:\m8Y`b] gMYbn'm\gh\Y`acgh3 Leonardo: My taste in music is quite broad. I like both the old classics like "Nek", "Eros Ramazzotti", and as well as the new generation like Sfera Ebbasta, Ghali and Blanco.

K\] W\`Ufh] gh#g`cZ`Ubch\Yf`WcibhfmK\X]cW\mc\Ufh]] gqhh#gb"chZc"Ublxdh\a\xfg`h\Dycibhfm'Xc Leonardo: When we talk about hip hop, there are a lot of artists who make very good music. From France I like to listen to Booba, Niska and Kaaris. Otherwise, I think "Bad Bunny" from the South American region is pretty good.

Which music is popular in your environment (from your coun-

Leonardo: Even though hip hop is becoming more and more important, ballads and pop are very popular genres in Italy. Singing about

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?ikc`D`UmYf'UfY'h\Y'acgh'igYX'ghfYUa]

bch i g Y h \ Y g Y cb Y g 3 gYbhgʻmcifʻbUh]cbU`]hmʻYbci[\3ʻfl]&jZićjaʻ&Zi`Ufh]qahgUʻcifgʻYhf\`YcZcʻMofigHLiVYʻDf @YcbUfXc.`MYg`cZ`WcifgY"`Gdch]Zm`ckYUfhgW\ZfMbcaiHainb/YWoFi9b5h@f@mM`a5Ub@mCHd"`U5mbX`AY gcb[gʻUgʻMciHiVY"'Gc' 'Xcb h'bYYX'hc'

Do you think that the streaming service you're using repre-

 $gYbhg'mcif'bUh]cbU`]hm'Ybci[\3'fl]b'Zc$

 $K \setminus] W \setminus Ufh] gh # g \cdot c Z \cdot mcif \cdot \setminus caY \cdot Wcibhfm \cdot X$ Minji: IU, BTOB

Minji: Charlie Puth

Which music is popular in your environment (from your coun-

hfmŁ3 Minji: K-pop

K\Uh'Xc'mci'jU`iY']b'U'ghfYUa]b['gYfj Minji: The quality of the service, fun

 $@YcbUfXc. `:cf`aYz`h\Y`acgh`]adcfhUbh`h\]b[`]g`h\Uh`jUf]Uh]cb`]g`c YfYxby adcfhUbh`h\]b[`]g`h\Uh`jUf]Uh]cb`]g`c YfYxby adcfhUbh`h\]b[`]g`h\Uh`jUf]Uh]cb`]g`b`]g`b`h\Uh`jUf]Uh]cb`]g`b`]g`b`h`h`h\]$ and the music is available on time. In addition, the app must be easy to

use and it should make suggestions based on my preferences.

F 5 B 7 9

Most used streaming service

Number of its users

Most listened artist of Chile

K\]W\'ghfYUa]b['gYfj]WY'Xc'mci'ig Baptiste: I use Apple Music.

K \ m3

Baptiste: For various reasons. I have almost the entire Apple ecosystem and it's the one which works the best with it. I also like how the library works, the sync lyrics, the fact that it includes lossless audio and Dolby Atmos. I also quite like its design, on iOS at least. Apple servers U`gc'kcf_'k]h\`[fYYb'YbYf[m'gc'h\DohyougthimMcthat "the 5stre'aming) stervicemyou'rte husintg\re'preh]aY'k switched from Spotify (with my family), it was less expensive.

Do you think that the streaming service you're using repre-Baptiste: I guess so. I heard this is one of the best in terms of artist

France. There are also two shows dedicated to French music.

Baptiste: Tough question cause I don't. In terms of French artists I would say Jain, Mika and Woodkid. They don't sing in French though. In terms of language, I like Angele quite a lot but she's Belgian.

 $K \setminus]W \setminus Ufh]gh\#g`cZ`Ubch \setminus Yf`WcibhfmSonXdos: Varrieetiy of op|tiognshahobgoothdopricets \ Y`acgh3$ Baptiste: Taylor Swift (US), ABBA (Sweden), Lorde (New Zealand), Angele (Belgium), Radiohead (UK I believe), Selah Sue (Belgium), Arctic Acb_Ymg'fll?Łž'@UbU'XY`'FYm'fllGŁž (US), Meghan Trainor (US), Muse (UK), Billie Eillish (US) and I should maybe stop the list here haha.

K\Uh'Xc'mci'jU`iY']b'U'ghfYUa]b[Baptiste: The user experience of course! I want something intuitive, $W`~Y~U~f~\check{z}~\dot{}~i~]~X~\dot{}~fl~b~c~h~\dot{}~U~\dot{}~k~U~mg~\dot{}~h~\dot{}~Y~\dot{}~WU~g~Y~\dot{}~$ the most devices possible. I don't want any friction to listen to what I want and I want my music to be beautifully highlighted. The price also comes into consideration and also the suggestions.

9: MD H

Most used streaming service

SoundCloud, Spotify, Anghami

Number of its users

Most listened artist of Chile

f YHLbanajkibQairokæeLJafid_AYhrheid Sjaabdi

& \$ & &

K\] W\ ghfYUa] b[gYfj] WY Xc mci i gY3 Sondos: Spotify

K \ m3

Sondos: Student discount.

gYbhg'mcif'bUh]cbU`]hm'Ybci[\3'fl]b'Zc

 $K \setminus] W \setminus Ufh] gh # g \cdot c Z \cdot mci f \cdot \setminus ca Y \cdot Wci bh f m \cdot X$

bUbW]U``WcadYbgUh]cb"'5bX']h'\][K\\]\V\\h\difh)fg\b#Vd;"dJfh\blookb\\Vf`\Wbibbhm`X\di Sondos: Lana Del Rey and Shindy

K\] W\`Ufh]gh#g'cZ'mcif'\caY'WcibhWhitch/musioniscpio-pula/rign_byo/uben/nircon/nhen/t/(frozncygo/tun-2coun-

hfmŁ3

Sondos: Rap and hip hop

K\Uh'Xc'mci'jU`iY']b'U'ghfYUa]b['gYfj

ENHANULIfoggh these intermieurs of nort represent whole countries and AUW in fact are individual opinions, it's quite interesting to have a closer look at the answers: Spotify is not only the most used music streaming service according to statistics but also as stated by our friends Vg \mathfraker] f \mathfraker] \mathfraker kg \mathfraker] f \mathfraker [\mathfraker kg \mathfraker] f \mathfraker kg \mathfrake some services mentioned in not-European countries which we wer-& B · 5 A U of W X Y m lc Z · W Y W W U lh]g Z i · h 2 \ Y W h c aU of W h]b Vc h Y W k Europe like MelOn, Anghami, KuGou, QQMusic, Kuwo Player, NetEase 7 ` c i X ` A i g] Wž ` V i h ` U ` g c ` Mc i g Y Y ` A i g] _ ` Z that mainly artists from other countries are listened to make English language music. Taylor Swift was mentioned three times and Lana del Rey two times. Bad Bunny, who is the most streamed artist on Spotify of all time, is mentioned a few times, as well. The components menh]cbYX'acgh'k\Yb']h'WcaYg'hc'jU`iYg' and price, but also the possibility to create and share playlists and the quality of sound and service. In the three Spanish speaking countries (Spain, Chile and Mexico), reggaeton is pretty prevalent. Apart from this, pop and rap are the genres that are named as the popular music

] b c i f Zf] Yb Xg ‰ Ybj] f c ba Ybhg "

him.

QUIZ

What kind of internationalization type are you?

	H]W_ h\Y Ubg	kYfg'h\Uh'h'mci'	h\Y'acgh'hc' bX'cih
< c k · X c · mc i · Wc b g i	aY'ZcfY] b'`Ub iU	Y ' a Y X] U 3	
A – I often watch various foreign language `ag'UbX'gYf]Y original dubbing.	B – I often consume various foreign-lang] bgùa ge \ Y] afudiovisual media in their original dubbing and also read various foreign-language literature.	C - I only consume a Y X] U ·] b · a-m · f guage.	D – I always consume a YUXb] U] b a-m f g guage. Only when there's no other way, then I use another lan- guage.
Mci gh]`` byyx 9	7 H G ' U b X ' h \ Y ' c b ` m'	ZfYY'WcifgY']g'U'	dfc^YWh'k]h\']bhYfk
A – I listen carefully to what the international students have to say. U g c b X h lexiting. I also take the opportunity to meet new people - maybe someone can help me overcome my language barrier!	`] g \ " · · · k] · · · · X to make new contacts!	that the cooperation will go smoothly and that we will all get along well.	D – That's not a problem for me, but I feel much more comfortable with fellow students from my home country. At meetings outside the university, however, I'm not necessarily at the start or only if I don't have any other plans at the moment.
5 ' b Y k ' Wc ` ` Y U	Zfca 'AU`Umg]U'^c]	bgʻmcifʻkcf_ʻhYUa	" Mci " " "
A – want to get new impressions and have interesting conversations, but you don't prepare very well and let it come to you.	B – inform yourself immediately about the colleague's culture because you are looking forward to working with her and don't want to do anything wrong.	C – are busy with your own daily work and do not think it is necessary to deal with another culture.	D welcome the new colleague but hold V U W_ U h fgh V you are unsure about dealing with new cultures.
< ck 'kci `X' mci 'fY	UWh] Z mci Yh U	bYk'Wc``YU iY'Zfc	a˙:]b`UbX'k\c'cb`m'
A – I'm probably sur- prised for a moment, and probably get bogged down more often in conversations with him because the right words don't al- ways come to me im- mediately, but I'm still very much looking for- ward to working with	B – No problem at all for me, I can just switch to English immediately and would work with him like any other colleague.	C – Phew, that's a challenge for me. I don't like speaking English and I don't feel like adjusting to a new international colleague.	D - Most of the time I prefer to work with people who speak my f g h `` U b [i U [Y ` V it's easier to commu- nicate. But I am aware that an international colleague can bring new perspectives.

< c k ' c Z h Y b ' X] X ' A – At least 1 time per week.	mci b X ci h UVci h V	ViffYbh 'U U]fg 'UVf C – Not at all.	c U X ·] b · h \ Y · · · U g h · D - Less than 1 time per week.
< c k '] b h Y f Y g h Y X A – I am happy when there is the possibility to get to know other people and their cultures.	B-I have many friends Z f c a 'UVf c UX'U it very exciting to constantly get to know other cultures with all their components.	C – I feel uncomforta-	D – Sometimes I get to know parts of foreign cultures, but I don't ac- tively approach them.
	`m'k]h\'U'hYUa']b'7 X'mcif'Wc`YUiYg"' B-Italk about these Wcb]Whg'k]h\ from abroad. Their perspectives and my cultural experience help me decide how to proceed and how k c i `Xfar to ddapY to Chinese		D - I try to solve the Wc b] Wh] b way as I would solve Wc b] Wh g k] h colleagues from my home country.

The letter you chose most is your internationalization type:

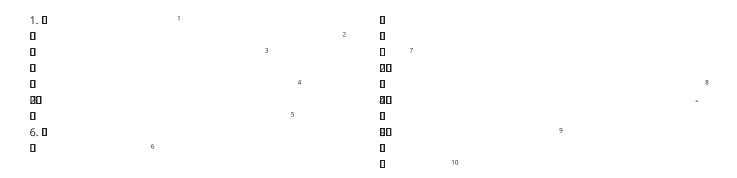
5 1 Afg" # Aff" 6 U W_d U W_Yf

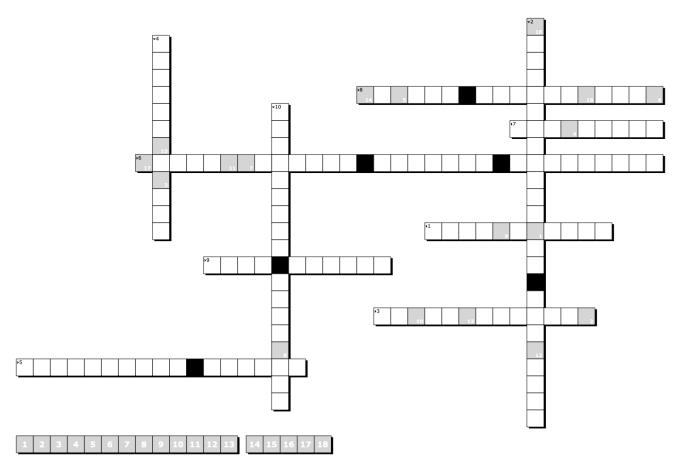
Mci gYYahcvyj Yfm] bhYfYghYX] the seems like fyou Wilmth (batterfin)uch ginterest) in Yiscawering oth through and your knowledge. So far, however, you have only partially put your plans, wishes and dreams into practice. Therefore: Keep at it and dare to simply tackle things. True to the motto: Where there's a will, there's a way.

6 1 Afg" # Af" Kcf Xk] XY

Mci UfY'jYfm ZUa] Uf kh h ch Yf8 Will hAfgg" # AMfi" Ufra a Zirogfoh di Nifohby Windowski gour jawuy Xirahy William Yr your of a Yb! a] b XYX' Ub X' YI] V Y'' Mci WUb Nido gour jawuy Xirahy Will y copoda Yghjubmh Yjfbb Ukhj] gohbd. Wci bhf] Yg" cf Y] [b' Ub [i U[Yg' Uf-Y' most atchding in the Woolling Zyouf live imaright now Mikhy is khelt? Was ic Vj perhaps not the right country where you once lived, or was the language in and open to other cultures. Keep it up!

CROSSWORD PUZZLE





Erstellt mit XWords - dem kostenlosen Online-Kreuzworträtsel-Generator https://www.xwords-generator.de/de

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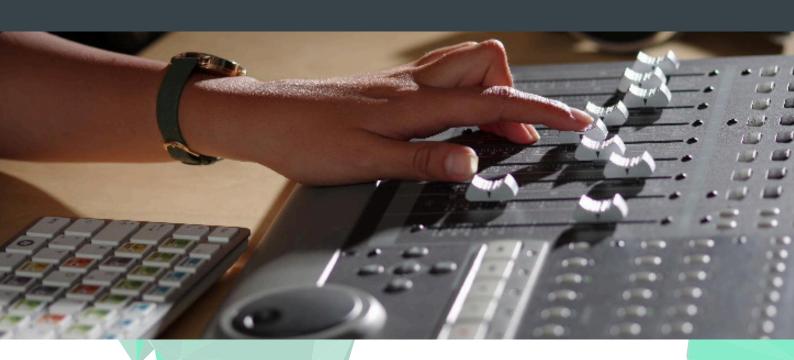
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IMMAA

International Media Management Academic Association (IMMAA)

Understanding and teaching the business of media around the world

IMMAA (International Media Management Academic Association) is a consortium

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The main goal of IMMAA network is developing an international research on

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The formal initiative took place in 2012, when an executive committee constituted by Eli Noam (Colombia University), Paulo Faustino (Porto University), John Lavine (Northwestern University) and Christian Scholz (Saarland University) gathered with a common view of creating a permanent and synergistic structure for future projects.

Though, informally, the project terminated far before, since 2004, when John Lavine (Dean of Medill School of Journalism and former director of the Media Management Center, of Northwestern University, Chicago) started the IMMAF (International Media Management Academic Forum, held at the Kellogg School of Management).

Uwe Eisenbeis, Professor for Media Management and Economy at Hochschule

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IMMAA

www.IMMAA.org



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